



इंडियन ऑयल कॉर्पोरेशन लिमिटेड

जालंधर मण्डल कार्यालय
सुची पिंड, जालंधर 144009 (पंजाब)
फोन : 0181-2421948, 2420192, 2420173

Indian Oil Corporation Limited

Jalandhar Divisional Office
Suchi Pind, Jalandhar 144009 (Punjab)
Ph. : 0181-2421948, 2420192, 2420173
Web : www.iocl.com



विपणन प्रभाग

Marketing Division

Ref: M/2020/IN003317/PB./000074/1204/00011

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Date: 03.03.2021

To.

SH. AMRITPAL SINGH

S/O SH. MANOHAR SINGH,

VILL- ALLOWAL, PO- BULHOWAL,

DISTRICT- HOSHIARPUR, PUNJAB. 146113

Dear Sir/Madam,





Sub : Proposed MS/HSD B Site Retail Outlet Dealership at Location: HARIANA WML, District: HOSHIARPUR State: Punjab
Category: OBC

We refer to our advertisement dated 25.11.2018 and your application form No. 15444297379137 for the award of MS/HSD Retail Outlet dealership at the above location and you were the lone eligible applicant for the above location.

Please be informed that by this Letter of Intent, we propose to offer you a Retail Outlet dealership of Indian Oil Corporation Ltd. at the above location on the following terms & conditions:-


1. You have offered to arrange a suitable piece of land admeasuring 400 Sq. Meter ;20 Meter approx.(frontage) X 20 Meter (depth) at KH NO 18/8/4/1, 18/9/3/1, Village HARIANA Taluka: BHUNGA, District: HOSHIARPUR as indicated by you in the application for the development of the subject Retail Outlet. You have to make available this land within 4 months from the date of this letter falling which this offer is liable to be withdrawn.
2. For making the land available as required above, you will ensure that the land arranged by you is either registered in your name or it should be leased to you for a minimum period of 19 years & 11 months.
3. As and when advised by the Corporation, the site offered by you would be duly developed up to the road level by cutting/filling (as applicable), with good earth/murum, layer-wise compacted as per standard engineering practices. You shall also construct necessary retaining wall and compound wall of 1.5 meters height, designed as per site conditions as per approval of Corporation as committed under Clause 12 (e) of affidavit submitted by you along with application. Kindly note that in case the site as offered by you for putting up the Retail Outlet is not developed as per the advice of the Corporation, this Letter Of Intent will be withdrawn without any further notice
4. You will provide at the retail outlet infrastructural facilities like Permanent Sales Building (Including Public Toilet/Electric Room/Office Room/Store/Lube display, Paved RCC Driveway, Buffer Strip/Approaches as per norms, Yard Lighting, Water Connection/Borewell, Compressor with Electronic Air Gauge, Generator/Inverter as mentioned in the Brochure and after obtaining necessary clearances/approvals / licenses as applicable in each case. Indian Oil Corporation Ltd. will provide storage tanks and pumps and other facilities considered necessary at the Retail Outlets.
5. In addition, you will also provide the following basic facilities at your cost at the Retail Outlet premises:-
 - a. Clean drinking water.
 - b. Free Air.
 - c. Clean toilet.
 - d. Telephone.
 - e. First aid kit with valid medicines.
 - f. Adequate illumination.
 - g. PUC facilities, wherever it is mandatory.
 - h. Other facilities as may be specified by the Corporation from time to time.


Divisional Forest Officer
Hoshiarpur Forest Division
Hoshiarpur 21/07/2022


रविश टिक्कु/RAKESH TIKKU
बॉस प्रमन (एस) /Senior Manager (RS)
जालंधर मण्डल कार्यालय-144009 Jalandhar Divisional Office
सुची पिंड, जालंधर-144009 Suchi Pind Jalandhar-144009

पंजीकृत कार्यालय : इंडियन ऑयल भवन, जी-9, अली यावर जंग मार्ग, बांद्रा (पूर्व), मुंबई-400 051
Regd. Office : Indian Oil Bhawan, G-9, Ali Yavar Jung Marg, Bandra (East), Mumbai - 400 051
CIN : L 23201 MH1959 GOI 011388

6. Additional facilities (site specific) like Canopy, Service Station or any other facility as may be decided by IOC from time to time would also be required to be developed by you. Further, in compliance of gazette notification dated 08.11.2019 which mandates provision of at least one alternate fuel facility in all new retail outlets commissioned post the said notification, you will ensure the minimum provision of at least one single point EV charging station conforming to standards and specification as prescribed by Divisional Office of IOC at the proposed site at your cost within the stipulated timelines.
7. For the facilities that may be provided by the Corporation as aforesaid, we will recover from you license fee as may be decided by the Corporation and applicable to you from time to time. At present, the license fee recoverable is Rs 233.45/- KL for MS and Rs 194.54/- KL for HSD including applicable taxes.
8. The corporation will not be held liable for any loss or damage on account of delay that may be caused in providing you the facilities mentioned above, whatever may be the cause of the failure or delay.
9. You will ensure all financial and other arrangements for operating the retail outlet dealership. In case you are unable to arrange funds required for development of desired infrastructure and facilities at the Outlet allotted and the working capital for operation of the outlet as mentioned in the Advertisement for the location, this LOI can be withdrawn and you will have no claim/damages whatsoever against the Oil Company.
10. You shall not induct any partner(s) in case of individual (s) nor make any changes in the constitution of the partners as existing at the time of application without approval of the company, except your spouse as per terms and conditions of Indian Oil Corporation Ltd., and shall give an undertaking to this effect.
11. It will always be a basic condition for the award of MS / HSD retail outlet dealership that you shall be paying attention towards day to day working of the dealership by personally managing the affairs of the dealership you will give us a written undertaking to this effect and shall not assign or part with the same to any other person (s).
- You will not be eligible for taking up any employment. If you are already employed you will have to resign from the employment and produce the letter of acceptance of resignation by the employer before the issuance of Letter of Appointment by Indian Oil Corporation Ltd..
12. You will deposit with us a Demand Draft for 360000.00 drawn on any scheduled bank in favour of Indian Oil Corporation Ltd. payable at Jalandhar towards Security Deposit (after setting off Initial Security Deposit amount) at the time of issuance of appointment letter after compliance of all the requirements of LOI.
- Kindly note that the Security deposit will not carry any interest and is refundable at the time of expiry of agreement between you and the Corporation. However, if such expiry of agreement is consequent to proven adulteration/malpractice at the dealership, this amount will be forfeited. Moreover, this Corporation reserves its right to adjust this amount towards any dues to it.
13. You will also remit Rs 15.0 Lakhs towards Non-refundable Fixed fee by way of a Demand Draft for Rs Rs 15.0 Lakhs drawn on any scheduled bank in favour of Indian Oil Corporation Ltd. payable at Jalandhar Within 15 days of receipt of NOC.
14. You will be notified by the corporation, in writing, after the facilities mentioned above are made available and are ready for commissioning the dealership. Immediately on receipt of the above notice from the Corporation, you shall obtain each and every license necessary for operating your dealership as may be required under any Central / State Govt. / Municipal or local authorities for the time being in force.
15. If we find that the progress made by you towards the above is not to our satisfaction, this offer is liable to be withdrawn.
16. Please note that you are required to fulfill the conditions with regard to inducting Spouse as Co-owner in the dealership before issuance of Letter of Appointment.


Divisional Forest Officer
Hoshiarpur Forest Division
Hoshiarpur 21/07/2022


RAKESH TIKKU
Senior Manager (RS)
Hoshiarpur Divisional Office
Hoshiarpur, Jalandhar District, Punjab


5/8/2021

17. This letter of intent will stand automatically withdrawn and cancelled on the happening of any of the following events:-

- a. In case you or any of your family members (as defined under disqualification criteria of dealer selection guidelines) receive anytime or have received a letter of intent for any other "A" site RO dealership or LPG distributorship from our company or any other oil marketing company either in your individual capacity or in partnership with any other individual(s). In case you or any of your family member gets inducted as partner or proprietor in "A" site RO dealership or LPG distributorship of our company or any other oil marketing company.
- b. If it is found that you have suppressed and / or misrepresented any material facts in your application.
- c. In case you are found to be convicted for any criminal / economic offence involving moral turpitude.
- d. In the event of death if you are an individual/partner.

18. In case you are not able to provide the land / develop facilities within the specified time or fail to fulfill the terms & conditions of LOI, then LOI can be withdrawn. In such situations Initial Security Deposit (ISD) would be forfeited.

The LOI would also be withdrawn and selection cancelled, if you are unable to submit the Non-refundable fixed fee within the stipulated time. In such situations Initial Security Deposit (ISD) would be forfeited.

19. You will not sell/lease/mortgage the said land to any third party without the permission of Indian Oil Corporation Ltd. in writing, so long as the Dealership Agreement is valid and Indian Oil Corporation Ltd.'s facilities continue at the site.

20. In case of termination of / resignation from the dealership, within 3 months of disassociation from Indian Oil Corporation Ltd., you will execute a lease or will sub lease the land together with structures thereon to the company if the company so desires, for a period not exceeding 30 years at normal yearly rental (excluding Municipal Taxes) which shall not be more than 10 % of the then prevailing market value of the land and the structures standing thereon.

21. This letter is merely a letter of intent and is not to be construed as a 'firm offer' of dealership to you. The dealership will be allotted to you on your complying with the terms and conditions spelt out herein above by issuance of appointment letter along with signing of our standard dealership agreement between you and us.

22 Note : You have one time option to offer alternate land meeting all specifications in the advertised location/stretch within 90 days of this LOI provided you have not availed such opportunity of providing alternate land after FVC (Field Verification of Credentials).

Should you require any further details / guidelines, please get in touch with our office at the address mentioned below:

IOCL Jalandhar DO
Jalandhar
Jalandhar

Remarks :

Existing KSK dealer of IOCL M/s Badwal KSK - commissioned on 08.11.2019 under new SRMP 2018.

Please acknowledge receipt of this letter.

Thanking you,

Yours faithfully

For Indian Oil Corporation Ltd.

Dy. General Manager (Retail Sales)

Divisional Forest Officer
Hoshiarpur Forest Division
Hoshiarpur 21/07/2022


महोदय प्रमुख, रीटेल विक्रेता, भारतीय तेल निगम लि. (पब्लिक सेक्टर)
जलंधर, जलंधर विभाग, जलंधर, पिन-146001
महोदय प्रमुख, रीटेल विक्रेता, भारतीय तेल निगम लि. (पब्लिक सेक्टर)
जलंधर, जलंधर विभाग, जलंधर, पिन-146001

ACKNOWLEDGEMENT

I / we hereby accept this Letter of Intent with all the terms and conditions stipulated therein.

I/We do hereby confirm that I/we am/are eligible for allotment of Retail Outlet dealership as per applicability of Multiple Dealership Norm defined under Clause "Disqualification" in the " Brochure for Selection of Dealers for Regular & Rural Retail Outlets" and I am / We are not disqualified for allotment of Retail Outlet dealership under other conditions mentioned therein.


गुर्वीश टिक्कु / RAKESH TIKKU
जोत प्रमोद (विपिन सेन) / Senior Manager (RS)
होशियारपुर प्रमोद, को.मजरा-141001-141001-141001-141001
मुख्य विपद, को.मजरा-141001-141001-141001-141001


Divisional Forest Officer
Hoshiarpur Forest Division
Hoshiarpur 21/07/2022

Place: Jalandhar
Date: 5-3-21

Signature: Anurajpal Singh
Name: ANURAJ PAL SINGH