

Ref : BNI.NRO.DC-REGULAR-357-15449587803792

Date : 27-11-2020

To

**SHRI BIDHANSHU RANJAN  
S/o LATE SURYA NARAYAN SINGH  
VILL- ANANDIPATTI, PO- MAHESHPUR, PANCHAYAT- PIPRA  
DIST- SUPAUL, PIN- 852109, MOB: 7544884139**

**LETTER OF INTENT**

Dear Sir,

**Sub : Proposed MS/HSD Retail Outlet Dealership at Location: WITHIN 3 KM OF PIPRA BAZAR ON NH-106, District SUPAUL State BIHAR Category : OPEN,  
Type of RO: REGULAR, Type of Site: DC**

We refer to our advertisement dated 25-11-2018 and your application form No. 15449587803792 for the award of MS/HSD Retail Outlet dealership at the above location the subsequent draw of lots held at Hotel Kapson, Dist.- Begusarai on 18-06-2019.

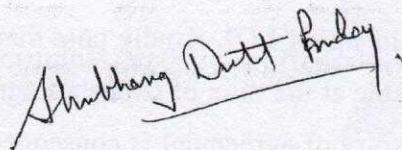
Please be informed that by this Letter of Intent, we propose to offer you a Retail outlet dealership of Bharat Petroleum Corporation Limited at the above location on the following terms & conditions:-

1. You have offered a suitable piece of land admeasuring 35 meters approx.(frontage) X approx. 45 mtrs (apprx depth) at Khata No. 100 Plot no. 766 as indicated by you in the application for the development of the subject Retail Outlet. You have to make available this land within 2 months from the date of this letter failing which this offer is liable to be withdrawn.(For Group 1)

*Thubhang Dutt Pandey*

बरानी (रिटेल) टेरिटरी, एन.एच.-31, पो.ओ.-पपरार, जिला-यैगूसराय, पिन-851210 (बिहार)  
फोन : (06243) 244722/243818/245473/242047, टेलि-फैक्स : (06243) 244722  
पंजीकृत ऑफिस : भारत भवन, 4 - 6, करीमभाई रोड, बेलार्ड इस्टेट, पोस्ट बॉक्स क्र० 688, मुंबई - 400 001

2. As and when advised by the Corporation, the site offered by you would be duly developed up to the road level by cutting/filling (as applicable), with good earth/murrum, layer-wise compacted as per standard engineering practices. You shall also construct necessary retaining wall and compound wall of 1.5 meters height, designed as per site conditions as per approval of Corporation as committed under Clause 12 (e) of affidavit submitted by you along with application. Kindly note that in case the site as offered by you for putting up the Retail Outlet is not developed as per the advice of the Corporation, this Letter Of Intent will be withdrawn without any further notice.
3. You will provide at the retail outlet infrastructural facilities like Driveway, Sales Office, Show room, Store, Toilet, Generator, Compressor, with room, electrical connection up to the sales building, Yard lighting, water connection / bore well and staff room as mentioned in the Brochure and after obtaining necessary clearances/approvals/licences as applicable in each case.
5. In addition, you will also provide the following basic facilities at your cost at the Retail Outlet premises:-
  - a. Clean drinking water.
  - b. Free Air.
  - c. Clean toilet.
  - d. Telephone.
  - e. First aid kit with valid medicines.
  - f. Adequate illumination.
  - g. PUC facilities, wherever it is mandatory.
  - h. Other facilities as may be specified by the Corporation from time to time.
6. Additional facilities (site specific) like Canopy, Service Station or any other facility as may be decided by Bharat Petroleum Corporation Limited from time to time would also be required to be developed by you.
7. Bharat Petroleum Corporation Limited will provide storage tanks and pumps and other facilities considered necessary at the Retail Outlets.

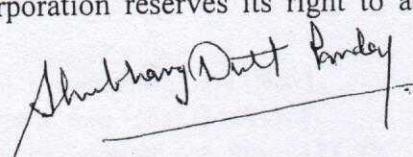


Ashok Dutt Pandey

8. For the facilities that may be provided by the Corporation as aforesaid, you will be required to pay license fee as may be decided by the Corporation and applicable to you from time to time. At present, the license fee (incl. GST) recoverable is Rs. 233.45/KL for MS and Rs. 194.54/KL for HSD.
9. The corporation will not be held liable for any loss or damage on account of delay that may be caused in providing you the facilities mentioned above whatever may be the cause of the failure or delay.
10. You will ensure all financial and other arrangements for operating the retail outlet dealership.

In case it is found that the funds stated in the application for the purpose of setting up and operation of the dealership are not made available as and when required, this LOI can be withdrawn and you will have no claim/damages whatsoever against the Oil company.

11. You shall not induct any partner(s) in case of individual (s) nor make any changes in the constitution of the partners as existing at the time of application without approval of the Company, except your spouse as per terms and conditions of the Bharat Petroleum Corporation Limited.
12. It will always be a basic condition for the award of MS / HSD retail outlet dealership that you shall be paying attention towards day to day working of the dealership by personally managing the affairs of the dealership you will give us a written undertaking to this effect and shall not assign or part with the same to any other person (s).
13. You will not be eligible for taking up any employment. If you are already employed you will have to resign from the employment and produce the letter of acceptance of resignation by the employer before the issuance of Letter of Appointment by the Oil Company.
14. You will deposit with us a Demand Draft for Rs 4,50,000 (Rupees Four Lakhs Fifty Thousand only) drawn on any scheduled bank in favour of Bharat Petroleum Corporation Limited payable at Begusarai towards security Deposit ( after setting of the Initial Security Deposit amount )at the time of issuance of appointment letter after compliance of all the requirements of LOI. Kindly note that the Security deposit will not carry any interest and is refundable at the time of expiry of agreement between you and the Corporation. However, if such expiry of agreement is consequent to proven adulteration/malpractice at the dealership, this amount will be forfeited. Moreover, this Corporation reserves its right to adjust this amount towards any dues to it.



Ashutosh Dutt Pandey

15. You will also remit an amount of Rs. 15,00,000/- (Rupees Fifteen Lakhs only) towards Non-refundable Fixed fee, by way of a Demand Draft for Rs 15,00,000/- (Rupees Fifteen Lakhs only) drawn on any scheduled bank in favour of Bharat Petroleum Corporation Limited payable at Begusarai Within 15 days of receipt of NOC.

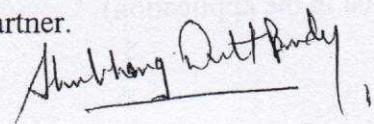
16. You will be notified by the corporation, in writing, after the facilities mentioned above are made available and are ready for commissioning the dealership. Immediately on receipt of the above notice from the corporation, you shall obtain each and every license necessary for operating your dealership as may be required under any central / state govt. / municipal or local authorities for the time being in force.

17. If we find that the progress made by you towards the above is not to our satisfaction, this offer is liable to be withdrawn.

18. Please note that you are required to fulfill the conditions with regard to inducting Spouse as Co-owner in the dealership before issuance of Letter of Appointment.

19. This letter of intent will stand automatically withdrawn and cancelled on the happening of any of the following events:-

- In case you or any of your family members (as defined under disqualification criteria of dealer selection guidelines) receive anytime or have received a letter of intent for any other "A/CC" site RO dealership or LPG distributorship from our company or any other oil marketing company either in your individual capacity or in partnership with any other individual(s).
- In case you or any of your family member gets inducted as partner or proprietor in "A/CC" site RO dealership or LPG distributorship of our company or any other oil marketing company.
- If it is found that you have suppressed and / or misrepresented any material facts in your application.
- In case you are found to be convicted for any criminal / economic offence involving moral turpitude.
- In the event of death if you are an individual/partner.



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24. In case access permission for Retail Outlet from NHAI for the land offered by you at Mouza- Makroi, Khata no.100 Plot no. 766 of area apprx1575 Sq. Mtr. is not received, then LOI will be withdrawn and your candidature will be considered as per guidelines treating the land offered is not suitable/meeting requirement and is rejected.

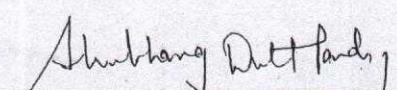
Should you require any further details / guidelines, please get in touch with our office at the address mentioned below :

**Bharat Petroleum Corporation Limited**  
**Barauni (Retail) Territory**  
**NH-31, At & PO.-Papraur**  
**Dist.- Begusarai, Bihar, Pin- 851210**

Please acknowledge receipt of this letter.

Thanking you,

Yours faithfully  
For Bharat Petroleum Corporation Limited

  
**SHUBHANG DUTT PANDEY**  
**TERRITORY MANAGER (RETAIL), BARAUNI**