



LOI GENERAL | CATEGORY "A" SITE ROS

Ref: TVNS.NRO2014/556/1

Date : 29.02.2016

To

Smt Reema Singh,
W/o Shri Vishal Singh
Blmbisar Nagar, N.V.R.28/A,
Flat No. 202, Highway Cooperative Society,
MHADA Colony, Goregaon East,
Mumbai (Mah)-400065



Dear Madam,

Sub : Proposed MS/HSD Retail Outlet Dealership at Location : Between Km Stone No. 55 & 60 on Jaunpur Azamgarh Road, SH-66A, Near Gorabadshahpur, District Jaunpur State Uttar Pradesh Category: REGULAR/ OPEN/ CC

We refer to our advertisement dated 08.07.2014/ 19.10.2014 and your application form No. 556/1 for the award of MS/HSD Retail Outlet dealership at the above location and the subsequent Bidding held at Mughalsarai Installation on 21.11.2015.

Please be informed that by this Letter of Intent, we propose to offer you a Retail outlet dealership of Bharat Petroleum Corporation Limited at the above location on the following terms & conditions:-

1. You have offered a suitable piece of land admeasuring 35 meters approx.(frontage) X 35 mtrs (depth) at Khata no. 487 as indicated by you in the application for the development of the subject Retail Outlet. You have to make available this land within 2 months from the date of this letter falling which this offer is liable to be withdrawn. (For Group 1)
2. As and when advised by the Corporation, the site offered by you should be duly developed up to the road level by cutting/filling (as applicable), with good earth/murum, layer-wise compacted as per standard engineering practices. You shall also construct necessary retaining wall and compound wall of 1.5 meters height, designed as per site conditions as per approval of Corporation as committed under Clause 12 (e) of affidavit submitted by you along with application. Subsequently, the land would be required to be transferred on lease for a minimum period of 29 years and 11 months with renewable option at rentals mutually agreed upon / sold to Bharat Petroleum Corporation Limited. Kindly note that in case the site as offered by you for leasing/sale to Bharat Petroleum Corporation Limited for putting up the Retail Outlet is not made available for lease/purchase as per the advice of the Corporation, this Letter Of Intent will be withdrawn without any further notice. However, there is no commitment from Bharat Petroleum Corporation Limited for taking the said land from you.

Reema Singh

टैरिटरी ऑफिस : मुगलसराय संस्थापन, ग्रा.-सरेसर, पो.-आलमपुर, जि.-चन्दौली-232101 (उ.प्र.) फोन : 05412-251141 फैक्स : 05412-251141
रजिस्टर्ड ऑफिस : भारत भवन, 4 और 6, करीमबाग रोड, बेलार्ड इस्टेट, मुम्बई - 400 001

Territory Office : Mughalsarai Installation, Vill.-Saresar, P.O.-Alampur, Distt.-Chandauli-232101 (U.P.) Tel. : 05412-251141 Fax : 05412-251141

Registered Office : Bharat Bhawan, 4 & 6 Currimbhoy Road, Ballard Estate, Mumbai - 400 001

CIN : L23220MH1952GOI098931 # PH. 22713000/4000 FAX 227 13874 # e-mail : info@bharatpetroleum.in # Website : www.bharatpetroleum.in

3. Bharat Petroleum Corporation Limited will develop the retail out let at the above location Between Km Stone No. 55 & 60 on Jaunpur Azamgarh Road, SH-66A, Near Gorabadsahapur, District Jaunpur State Uttar Pradesh on the said site to be taken on lease by Bharat Petroleum Corporation Limited with appropriate structures, storage tanks and pumps.

Additional facilities (site specific) may also be developed by Bharat Petroleum Corporation Limited on its sole discretion such as Canopy, Service Station or any other facility as may be decided by Bharat Petroleum Corporation Limited from time to time.

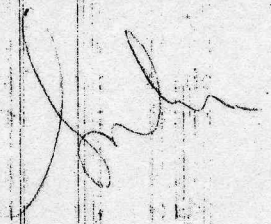
4. For the facilities that may be provided by the Corporation as aforesaid, we will recover from you license fee as may be decided by the Corporation and applicable to you from time to time. At present, the license fee recoverable is Rs.48 / -KL for MS and Rs.41 / -KL for HSD.
5. The corporation will not be held liable for any loss or damage on account of delay that may be caused in providing you the facilities mentioned above, whatever may be the cause of the failure or delay.
6. You will provide at the retail outlet other mandatory facilities like:
 - a. Clean drinking water
 - b. Free Air
 - c. Clean toilets
 - d. Telephone
 - e. First aid kit with medicines
 - f. Adequate illumination
 - g. PUC facilities, wherever it is mandatory
7. You will ensure all financial and other arrangements for operating the retail outlet dealership.

In case it is found that the funds stated in the application for the purpose of setting up and operation of the dealership are not made available as and when required, this LOI can be withdrawn and you will have no claim/damages whatsoever against the Oil company.

8. You shall not induct any partner(s) in case of individual (s) nor make any changes in the constitution of the partners as existing at the time of application, except your spouse as per terms and conditions of the OMC (Name), and shall give an undertaking to this effect.
9. It will always be a basic condition for the award of MS / HSD retail outlet dealership that you shall be paying attention towards day to day working of the dealership by personally managing the affairs of the dealership you will give us a written undertaking to this effect and shall not assign or part with the same to any other person (s).

You will not be eligible for taking up any employment. If you are already employed you will have to resign from the employment and produce the letter of acceptance of resignation by the employer before the issuance of Letter of Appointment by the Oil Company.

10. As agreed, you will be initiating necessary action towards enabling registration of site where the Retail Outlet is planned. You will also assist us in getting the requisite NOC from appropriate



withdrawn.

18. This letter is merely a letter of intent and is not to be construed as a 'firm offer' of dealership to you. The dealership will be allotted to you on your complying with the terms and conditions set out herein above by issuance of appointment letter along with signing of our standard dealership agreement between you and us.

Should you require any further details / guidelines, please get in touch with our office at the address mentioned below:

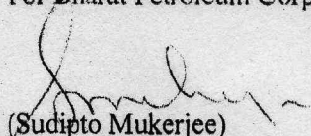
TERRITORY MANAGER - RETAIL
BHARAT PETROLEUM CORPORATION LIMITED
MUGHALSARAI INSTALLATION,
SAKALDIHA ROAD VILLAGE SARESAR,
DIST CHANDAULI- 232101.

Please acknowledge receipt of this letter.

Thanking you,

Yours faithfully

For Bharat Petroleum Corporation Limited


(Sudipto Mukerjee)
Territory Manager (Retail), Varanasi

ACKNOWLEDGEMENT

I hereby accept this Letter of Intent with all the terms and conditions stipulated therein. I hereby further confirm that I / My family members do not hold RO dealership/SKO-LDO Dealership/LPG distributorship and have not received any letter of Intent for any other Dealership/distributorship of any Oil Company or in partnership with any other individual. I hereby also undertake not to accept any other Letter of Intent. (for Individual applicant)

OR

We hereby accept this Letter of Intent with all the terms and conditions stipulated therein. We hereby further confirm that :-

1. Any of the Director or his family members (family as defined in the case of multiple dealership norms for individuals).
2. Holding company or Subsidiary Company.
3. Any other company or Firm where share holders (put together) of the applicant company have controlling stake i.e. 51% or more.

do not hold RO dealership/SKO-LDO Dealership/LPG distributorship and have not received any letter of Intent for any other Dealership/distributorship of any Oil Company. We also undertake not to accept any other Letter of Intent. (For Non-Individual applicant – Other than Registered Societies)

OR

We hereby accept this Letter of Intent with all the terms and conditions stipulated therein. We hereby further confirm that any of the Member of the Governing Body/Managing Body/Any such other Body or his family members (family as defined in the case of multiple dealership norms for individuals) do not hold RO dealership/SKO-LDO Dealership/LPG distributorship and have not received any letter of Intent for any other Dealership/distributorship of any Oil Company. We also undertake not to accept any other Letter of Intent. (For Non-Individual applicant – Registered Societies)

Place :

Signature :

Date :

Name