



LOI GENERAL: CATEGORY "A" SITE ROS

BRT.LOI.NRO.REGULAR.CC.ADV2018.423.OPEN.MALOUT.SRI MUKTSAR SAHIB 11.11.2019

To,

MRS. POOJA RANI

W/O VINOD KUMAR, #370, NANAK DIPU WALI GALI, WARD-17,
MALOUT, MUKTSAR, PUNJAB, 152107

(M- 9780014415, EMAIL- gargrohan0005@gmail.com)



Dear Sir/Madam,

SUB: PROPOSED MS/HSD RETAIL OUTLET DEALERSHIP AT LOCATION: WITHIN MALOUT CITY(WML), FROM BATHINDA CHOWK-MALOUT SUGER MILL, DISTRICT: SRI MUKTSAR SAHIB, STATE - PUNJAB, CATEGORY: OPEN, REGULAR.

We refer to our advertisement dated 25.11.2018 and your application form No. 15442657309071 for the award of MS/HSD Retail Outlet dealership at the above location and the subsequent Bid opening held at HOTEL COUNTRY INN & SUITES, OPPOSITE BPCL DEPOT, NEAR JASSI PAUWALI CHOWK, MANSA ROAD, BATHINDA-151001 on 01.07.2019.

Please be informed that by this Letter of Intent, we propose to offer you a Retail outlet dealership of **BHARAT PETROLEUM CORPORATION LIMITED** at the above location on the following terms & conditions:-

1. You have offered a suitable piece of land admeasuring **20** meters approx. (frontage) x **20** mtrs (depth) at **KHASRA NO 451//2/1 (6-13), KHEWAT NO - 1644/1689, KHATOUNI NO 0 2950, VILLAGE- MALOUT, TEHSIL- MALOUT, DIST- MUKTSAR** as indicated by you in the application for the development of the subject Retail Outlet. You have to make available this land within 2 months from the date of this letter failing which this offer is liable to be withdrawn. (For Group 1)
2. As and when advised by the Corporation, the site offered by you should be duly developed up to the road level by cutting/filling (as applicable), with good earth/murum, layer-wise compacted as per standard engineering practices. You shall also construct necessary retaining wall and compound wall of 1.5 meters height, designed as per site conditions as per approval of Corporation as committed under Clause 12 (e)/11(e) of affidavit submitted by you along with application. Subsequently, the land would be required to be transferred on lease for a minimum period of 19 years and 11 months with renewable option at rentals mutually agreed upon / sold to **BHARAT PETROLEUM CORPORATION LIMITED**. Kindly note that in case the site as offered by you for leasing/sale to **BHARAT PETROLEUM CORPORATION LIMITED** for putting up the Retail Outlet is not made available for lease/purchase as per the advice of the Corporation, this Letter Of Intent will be withdrawn without any further notice. However, there

फूस मंडी, बठिण्डा फोन : 0164-2430366, 2430370 फैक्स : 0164-2430061, 2430241
रजिस्टर्ड ऑफिस : भारत भवन, 4 एवं 6 करीमभाय रोड बेलाई, इस्टेट, मुम्बई 400001 फोन : 22713000, 22714000 फैक्स : 22713837
ईमेल : info@bharatpetroleum.in वेब : www.bharatpetroleum.in सीआईएन : L23220MH1952GO1008931

Phoos Mandi, Bathinda - 151001 Phone : 0164-2430366, 2430370 Fax : 0164-2430061, 2430241
Registered Office : Bharat Bhawan, 4 & 6 Currimbhoy Road, Ballard Estate, Mumbai - 400001 Phone 22713000, 22714000 Fax : 22713837
E-mail : info@bharatpetroleum.in Web : www.bharatpetroleum.in CIN : L23220MH1952GO1008931

is no commitment from **BHARAT PETROLEUM CORPORATION LIMITED**, for taking the said land from you.

3. **BHARAT PETROLEUM CORPORATION LIMITED** will develop the retail out let at the above location **KHASRA NO 451//2/1 (6-13), KHEWAT NO - 1644/1689, KHATOUNI NO 0 2950, VILLAGE- MALOUT, TEHSIL- MALOUT, DIST- MUKTSAR** on the said site to be taken on lease by **BHARAT PETROLEUM CORPORATION LIMITED** with appropriate structures, storage tanks and pumps.

Additional facilities (site specific) may also be developed by **BHARAT PETROLEUM CORPORATION LIMITED** on its sole discretion such as Canopy, Service Station or any other facility as may be decided by **BHARAT PETROLEUM CORPORATION LIMITED** from time to time.

4. For the facilities that may be provided by the Corporation as aforesaid, you would be required to pay license fee as may be decided by the Corporation and applicable to you from time to time. At present, the license fee (incl. GST) recoverable is **Rs. 435.83/KL** for MS and **Rs. 363.19/KL** for HSD.
5. The corporation will not be held liable for any loss or damage on account of delay that may be caused in providing you the facilities mentioned above, whatever may be the cause of the failure or delay.
6. You will provide at the retail outlet other mandatory facilities like.
- Clean drinking water with Water Purifier.
 - Calibrated Digital Free Air Facility.
 - Telephone.
 - First aid kit with valid medicines.
 - Electricity connection with separate transformer and adequate illumination.
 - PUC facilities, wherever it is mandatory.
 - Umang/ FINO Banking Services, Quick Oil Change Facility.
 - DG Set or Solar Power Backup
 - Clean Toilets, Paver Cleaning machine.
 - Lockers for DSM/ Staff, Proper seating arrangement for BPCL/Other officials.
 - Other facilities as may be specified by the Corporation from time to time.
7. You will ensure all financial and other arrangements for operating the retail outlet dealership. In case you are unable to arrange funds required for development of desired infrastructure and facilities at the Outlet allotted and the working capital for operation of the outlet as mentioned in the Advertisement for the location, this LOI can be withdrawn and you will have no claim/damages whatsoever against the Oil Company.
8. You **shall not** induct any partner(s) in case of individual (s) **nor make any changes in the constitution** of the partners as existing at the time of application without the approval of the

Company, except your spouse as per terms and conditions of the BHARAT PETROLEUM CORPORATION LIMITED.

9. It will always be a basic condition for the award of MS / HSD retail outlet dealership that you shall be **paying attention towards day to day working of the dealership by personally managing the affairs of the dealership** you will give us a written undertaking to this effect and shall not assign or part with the same to any other person (s).

You will not be eligible for taking up any employment. If you are already employed you will have to resign from the employment and produce the letter of acceptance of resignation by the employer before the issuance of Letter of Appointment by the Oil Company.

10. As agreed, you will be initiating necessary action towards enabling registration of site where the Retail Outlet is planned. You will also assist us in getting the requisite NOC from appropriate Authorities.
11. You will deposit with us a Demand Draft for **Rs 5.00 Lakh** drawn on any scheduled bank in favour of **BHARAT PETROLEUM CORPORATION LIMITED** payable at **BATHINDA** towards security Deposit (after setting off the Initial Security Deposit amount) at the time of issuance of appointment letter after compliance of all the requirements of LOI. Kindly note that the Security deposit will not carry any interest and is refundable at the time of expiry of agreement between you and the Corporation. However, if such expiry of agreement is consequent to proven adulteration/malpractice at the dealership, this amount will be forfeited. Moreover, this Corporation reserves its right to adjust this amount towards any dues to it.
12. You will also remit an amount of **Rs. 33,10,000/-** towards Non-refundable Bid amount, by way of a Demand Draft for **Rs 33,10,000/-** drawn on any scheduled bank in favour of **BHARAT PETROLEUM CORPORATION LIMITED** payable at **BATHINDA** within 15 days of receipt of NOC.
13. You will be notified by the corporation, in writing, after the facilities mentioned above are made available and are ready for commissioning the dealership. Immediately on receipt of the above notice from the corporation, you shall obtain each and every license necessary for operating your dealership as may be required under any central / state govt. / municipal or local authorities for the time being in force.
14. If we find that the progress made by you towards the above is not to our satisfaction, this offer is liable to be withdrawn.
15. Please note that you are required to fulfill the conditions with regard to inducting Spouse as Co-owner in the dealership before issuance of Letter of Appointment.
16. This letter of intent will stand automatically withdrawn and cancelled on the happening of any of the following events:-


विक्रान्त हाटे
प्रादेशिक प्रबंधक (रिटेल) बठिंडा
VIKRANT HATE
Territory Manager (Retail) Bathinda
भारत पेट्रोलियम कॉर्पोरेशन लिमिटेड
BHARAT PETROLEUM CORPORATION LIMITED
फूल मण्डी, मानसा रोड, बठिंडा-151001 (पंजाब)
Phool Mandi, Mansa Road, Bathinda-151001 (Punjab)


विक्रान्त हाटे
प्रादेशिक प्रबंधक (रिटेल) बठिंडा
VIKRANT HATE
Territory Manager (Retail) Bathinda
भारत पेट्रोलियम कॉर्पोरेशन लिमिटेड
BHARAT PETROLEUM CORPORATION LIMITED
फूल मण्डी, मानसा रोड, बठिंडा-151001 (पंजाब)
Phool Mandi, Mansa Road, Bathinda-151001 (Punjab)

- a) If it is found that you have suppressed and / or misrepresented any material facts in your application.
 - b) In case you are found to be convicted for any criminal / economic offence involving moral turpitude.
 - c) In the event of death if you are an individual/partner.
17. In case you are not able to provide the land / develop facilities within the specified time or fail to fulfill the terms & conditions of LOI, then LOI can be withdrawn. In such situations Initial Security Deposit (ISD) would be forfeited.

The Initial Security Deposit (ISD) would also be forfeited if you are unable to submit the total bidding amount within the stipulated time or withdraw for any reason, your selection would be treated as cancelled and LOI withdrawn.

18. This letter is merely a letter of intent and is not to be construed as a 'firm offer' of dealership to you. The dealership will be allotted to you on your complying with the terms and conditions spelt out herein above by issuance of appointment letter along with signing of our standard dealership agreement between you and us.

Should you require any further details / guidelines, please get in touch with our office at the address mentioned below:

BHARAT PETROLEUM CORPORATION LIMITED
POL DEPOT, PHOOS MANDI, JASSI PAUWALI,
NEAR KARTAR SINGH WALA RAILWAY STATION,
MANSA ROAD, BATHINDA-151001

Please note the following:

Note : You have one time option to offer alternate land meeting all specifications in the advertised location/stretch within 90 days of this LOI provided you have not availed such opportunity of providing alternate land after FVC (Field Verification of Credentials).

Please acknowledge receipt of this letter.

Thanking you,

Yours faithfully

For BHARAT PETROLEUM CORPORATION LIMITED
DULY CONSTITUTED ATTORNEY


VIKRANT HATE
TM (RETAIL) BATHINDA


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प्रादेशिक प्रबंधक (रिटेल) बठिंडा
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BHARAT PETROLEUM CORPORATION LIMITED
फुल मण्डी, मानसा रोड, बठिंडा-151001 (पंजाब)
Phoos Mandi, Mansa Road, Bathinda-151001 (Punjab)

ACKNOWLEDGEMENT

I/we hereby accept this Letter of Intent with all the terms and conditions stipulated therein. I/We do hereby confirm that I/we am/are eligible for allotment of Retail Outlet dealership as per applicability of Multiple Dealership Norm defined under Clause "Disqualification" in the "Brochure for Selection of Dealers for Regular & Rural Retail Outlets" and I am / We are not disqualified for allotment of Retail Outlet dealership under other conditions mentioned therein.

Place: BATHINDA

Signature:

Date: 11.11.2019

Name : **MRS. POOJA RANI**

REF: BRT.LOI.NRO.REGULAR.ADVT2018.423.OPEN.MALOUT.SRI MUKTSAR SAHIB dated: 11.11.2019


विक्रंत हाटे
प्रादेशिक प्रबंधक (रिटेल) बठिंडा
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BHARAT PETROLEUM CORPORATION LIMITED
फ़्लूट मण्डी, मानसा रोड, बठिंडा-151001 (पंजाब)
Phoos Mandi, Mansa Road, Bathinda-151001 (Punjab)

भारत पेट्रोलियम कॉर्पोरेशन लिमिटेड

(भारत सरकार का उद्यम)
बठिण्डा रिटेल टैरिटरी



BHARAT PETROLEUM CORPORATION LTD.

(A GOVT. OF INDIA ENTERPRISE)

Bathinda Retail Territory

BRT.LOI.NRO.REGULAR.CC.ADVT2018.423.OPEN.MALOUT.SRI MUKTSAR SAHIB.2 11.11.2019

To

MRS. POOJA RANI

W/O VINOD KUMAR, #370, NANAK DIPU WALI GALI, WARD-17,
MALOUT, MUKTSAR, PUNJAB, 152107

(M-9780014415, EMAIL-gargrohan0005@gmail.com)

**SUB: PROPOSED MS/HSD RETAIL OUTLET DEALERSHIP AT LOCATION: WITHIN MALOUT CITY(WML),
FROM BATHINDA CHOWK-MALOUT SUGER MILL, DISTRICT -SRI MUKTSAR SAHIB, STATE - PUNJAB,
CATEGORY- OPEN, REGULAR.**

Dear Sir/ Madam,

We write reference to our MS/HSD Retail Outlet advertisement dated 14.12.2018 and your application no 15442657309071 for the award of MS/HSD Retail Outlet dealership at the above location and the subsequent Bid opening held at HOTEL COUNTRY INN & SUITES, OPPOSITE BPCL DEPOT, NEAR JASSI PAUWALI CHOWK, MANSA ROAD, BATHINDA-151001 on 01.07.2019.

Vide our letter ref BRT.LOI.NRO.REGULAR.CC.ADVT2018.423.OPEN.MALOUT.SRI MUKTSAR SAHIB dtd 11.11.2019 Letter of Intent was placed for setting up the retail outlet on offered land at **KHASRA NO 451//2/1 (6-13), KHEWAT NO - 1644/1689, KHATOUNI NO 0 2950, VILLAGE- MALOUT, TEHSIL- MALOUT, DIST- MUKTSAR.**

Please be informed that you shall be required to ensure that the land offered by you for the retail outlet dealership is free from encumbrance. In the eventuality of your land under mortgage, you must get the same free from any loan or mortgage before construction of the retail outlet is started and the record of the same to be submitted in our office.

In case the land is not free from any encumbrance, we will not start construction of retail outlet and shall not be able to hand over the Letter of Appointment to you.

Should you require any further details/ guidelines, please get in touch with our office at the address mentioned below:

TERRITORY MANAGER (RETAIL)

BHARAT PETROLEUM CORPORATION LIMITED

POL DEPOT, PHOOS MANDI, MANSA ROAD, BATHINDA, PUNJAB - 151001

Thanking You,

FOR BHARAT PETROLEUM CORPORATION LIMITED


VIKRANT HATE

TERRITORY MANAGER (RETAIL)
BATHINDA



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E-mail : info@bharatpetroleum.in Web : www.bharatpetroleum.in CIN : L23220MH1952GO1008931

UNDERTAKING FROM LOI HOLDER

We write reference to our LOI **BRT.LOI.NRO.REGULAR.CC.ADVT2018.423.OPEN.MALOUT.SRI MUKTSAR SAHIB dated 11.11.2019**. As per the terms and conditions of the LOI, we hereby confirm you that at our proposed Retail Outlet at **KHASRA NO 451//2/1 (6-13), KHEWAT NO - 1644/1689, KHATOUNI NO 0 2950, VILLAGE- MALOUT, TEHSIL- MALOUT, DIST- MUKTSAR**. We will be providing following facilities on our own cost before commencement of RO operation.

1. Smart-feet, Digital Payment gateway i.e Bank POS, Mobile Wallet etc
2. First aid kit with valid medicines.
3. Telephone and Internet connection.
4. Structure for cleaning the canopy from time to time
5. 15 KVA Silent/ Solar System.
6. Digital Air Gauge & Compressor,
7. Paver Block mechanical cleaning machine.
8. Clean Drinking Water with Cooler and purifier etc.
9. Lockers for DSM/ Staff, Proper seating arrangement along with table for BPCL/Other officials in the Sales / facility Building.
10. Necessary greenery as per BPCL Standards in Buffer Strip, Compound wall etc
11. Electricity connection with separate transformer in the name of BPCL.
12. Umang/ FINO Banking Services, Quick Oil Change Facility.



We hereby also confirm that partition/ Takshim will be carried out for the land which is offered to BPCL for setting up the RO and land will be made mortgage/ encumbrance free before obtaining NOC from DC office.

Place: Bathinda

Signature:

Date:11.11.2019

NAME : MRS. POOJA RANI


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