



इंडियन ऑयल कॉर्पोरेशन लिमिटेड अमृतसर मंडलय कार्यालय
Indian Oil Corporation Limited Amritsar Divisional Office

Ph. : 0183-2508878, 250887

Date: 22.02.2020

उत्सव सॉथी/UTSAV SONDHI
सेल्स ऑफिसर (रिटेल सेल्स)
Sales Officer (Retail Sales)
अमृतसर-1 सेल्स एरिया/ASR-1 S.A.
कॉर्पोरेशन लिमिटेड
Sales Corporation Ltd.

For the facilities that may be provided by the Corporation as aforesaid, we will recover from you license fee as may be decided by the Corporation and applicable to you from time to time.

- i) At present, up to a combined sales volume (MS+HSD) of less than 600 KL in a financial year, the SSLF recovery shall be Rs Nil /KL for MS and Rs Nil /KL for HSD including applicable taxes.
 - ii) On achieving a combined sales volume (MS+HSD) of 600 KL or more in a financial year, license fee will be recovered from the first month of the next financial year. At present, the license fee recoverable is Rs 472.77/- KL for MS and Rs 393.97/- KL for HSD including applicable taxes.
 - iii) After commencement of SSSLF recovery, even if the sales volume drops below the minimum combined volume (MS+HSD) of 600 KLPA, the recovery shall continue as per (ii) above.
6. The corporation will not be held liable for any loss or damage on account of delay that may be caused in providing you the facilities mentioned above, whatever may be the cause of the failure or delay.
7. For enabling you to operate the dealership, Working capital, as may be determined by the Corporation at its sole discretion to be utilized only for the purpose of taking delivery of MS/HSD/Lubes from the Corporation to maintain supply.

The above working capital will carry interest, which at present is @ 11% per annum payable monthly from the date of disbursement of the working capital by the Corporation.

The aforesaid working capital along with the interest mentioned above, will be repayable by you in 100 equal monthly installments commencing from the 13th month of commissioning of the dealership.

8. You shall not induct any partner(s) in case of individual (s) nor make any changes in the constitution of the partners as existing at the time of application without approval of the company, except your spouse as per terms and conditions of Indian Oil Corporation Ltd., and shall give an undertaking to this effect.
9. It will always be a basic condition for the award of MS / HSD retail outlet dealership that you shall be paying attention towards day to day working of the dealership by personally managing the affairs of the dealership you will give us a written undertaking to this effect and shall not assign or part with the same to any other person (s).

You will not be eligible for taking up any employment. If you are already employed you will have to resign from the employment and produce the letter of acceptance of resignation by the employer before the issuance of Letter of Appointment by Indian Oil Corporation Ltd..

10. As agreed, you will be initiating necessary action towards enabling registration of site where the Retail Outlet is planned. You will also assist us in getting the requisite NOC from appropriate Authorities.
11. You will deposit with us a Demand Draft for 180000.00 drawn on any scheduled bank in favour of Indian Oil Corporation Ltd. payable at AMRITSAR towards Security Deposit (after setting off Initial Security Deposit amount) at the time of issuance of appointment letter after compliance of all the requirements of LOI.

Kindly note that the Security deposit will not carry any interest and is refundable at the time of expiry of agreement between you and the Corporation. However, if such expiry of agreement is consequent to proven adulteration/malpractice at the dealership, this amount will be forfeited. Moreover, this Corporation reserves its right to adjust this amount towards any dues to it.

12. You will be notified by the corporation, in writing, after the facilities mentioned above are made available and are ready for commissioning the dealership. Immediately on receipt of the above notice from the Corporation, you shall obtain each and every license necessary for operating your dealership as may be required under any Central / State Govt. / Municipal or local authorities for the time being in force.

13. If we find that the progress made by you towards the above is not to our satisfaction, this offer is liable to be withdrawn.

14. Please note that you are required to fulfill the conditions with regard to inducting Spouse as Co-owner in the dealership before issuance of Letter of Appointment.

Surjit Singh Sahota
IES.

उत्सव सोनिया/AMRITSAR SONDHA
रिटेल ऑफिसर (Retails Sales)
Sales Officer (Retail Sales)
वेल्स एरिया/ASR-I S.A.
वेल्स एरिया लिमिटेड

This letter of intent will stand automatically withdrawn and cancelled on the happening of any of the following events:-

- a. In case you or your close relatives like spouse, unmarried son(s) and unmarried daughter(s) receive anytime or have received a letter of intent for any other dealership or distributorship from our company or any other oil company either in your individual capacity or in partnership with any other individual(s).
 - b. If it is found that you have suppressed and / or misrepresented any material facts in your application.
 - c. In case you are found to be convicted for any criminal / economic offence involving moral turpitude.
 - d. In the event of death if you are an individual/partner.
16. In case you are not able to provide the developed land within the specified time or fail to fulfill of terms & conditions of LOI or withdraw for any reason, then LOI can be withdrawn and selection cancelled. In such situations Initial Security Deposit (ISD) would be forfeited.
17. This letter is merely a letter of intent and is not to be construed as a 'firm offer' of dealership to you. The dealership will be allotted to you on your complying with the terms and conditions spelt out herein above by issuance of appointment letter along with signing of our standard dealership agreement between you and us.
- 3 Note : You have one time option to offer alternate land meeting all specifications in the advertised location/stretch within 90 days of this LOI provided you have not availed such opportunity of providing alternate land after FVC (Field Verification of Credentials).

Should you require any further details / guidelines, please get in touch with our office at the address mentioned below:

IOCL Amritsar DO

AMRITSAR

Remarks :

Please acknowledge receipt of this letter.

Thanking you,

Yours faithfully

For Indian Oil Corporation Ltd.

SumitKhurana

Chief Divisional Retail Sales Manager

Surjit Singh Sahota
I.F.S.
Divisional Forest Officer
Amritsar Forest Division
Amritsar

UTSAV SONDHY/UTSAV SONDHY
सेल्स ऑफिसर (रिटेल सेल्स)
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Indian Oil Corporation Ltd.
अमृतसर-143001/Amritsar-143001