

इंडियन ऑयल कॉर्पोरेशन लिमिटेड

बरेली मण्डल कार्यालय :

82, प्रेमनगर, बरेली - 243 005 (उ.प्र.)

Indian Oil Corporation Limited

Bareilly Divisional Office :

82, Prem Nagar, Bareilly - 243 005 (U.P.)

Telex : 0581-2540335

Fax : 0531-2541356



Indian Oil
A Maharatna
Company

मण्डल कार्यालय
Divisional Office

LOI Ref No. 2015/IN000041/UP./00001/1/1502/00004

Date 01.06.2015

SHRI AWADH NARESH JAISWAL
GOLA ROAD

BILSANDA, DISTRICT PILIBHIT PIN CODE 262202

Dear Sir/Madam,

Ref : Letter of Intent for proposed B Site Kisan Seva Kendra (KSK) dealership at CHARKHOLA District PILIBHIT State Uttar Pradesh under OPEN category.

We refer to your application for award of Kisan Sewa Kendra dealership and subsequent interview held on 14.10.2011.

It is intended to offer you the B Site Kisan Sewa Kendra dealership of Indian Oil Corporation Ltd. on the following terms & conditions:

- You have stated in your application that you are having a plot of land situated in 568, measuring 1225 SQ METRS in Village CHARKHOLA, BISALPUR, District PILIBHIT on long lease. Accordingly, you are required to make available the particular plot of land as indicated by you along with all the statutory permissions required for the Kisan Sewa Kendra within a period of TWO months from the date of this letter.
- You will make all financial and other arrangements for operating the Retail Outlet dealership including the following steps within 6 months from the date of this letter:
 - Follow up with District/Local Authorities in order to ensure that the sanctions for construction of building and other facilities are obtained for operating the subject dealership.
 - Provide all mandatory facilities i.e. Permanent sales bldg including Public Toilet, Compound wall / Chain link fencing, Non-Fuel facilities (subject to potential), Air facility, Driveway including electrification, safety equipment & site specific customer service facilities as may be specified by the IOCL from time to time for operating the Kisan Sewa Kendra.
- To enable you to operate the above said dealership, we will provide storage tanks and pumps for operating the dealership.
- For the facilities that may be provided by the Corporation as aforesaid, we will recover from you license fee as may be decided by the Corporation and applicable from time to time.
 - At present, up to a combined sales volume (MS+HSD) of less than 600 kl in a financial year, the license fee recovery shall be Nil.
 - On achieving a combined sales volume (MS+HSD) of 600 kl or more in a financial year, license fee shall be recovered from the first month of the next financial year. At present, the license fee recoverable is Rs. 13 per kl on MS and Rs. 11 per kl on HSD plus applicable taxes in this regard.
 - After commencement of SSLF recovery, even if the sales volume drops below the number of combined sales volume (MS+HSD) of 600 kl in a financial year, the license fee shall be recovered from the first month of the next financial year. At present, the license fee recoverable is Rs. 13 per kl on MS and Rs. 11 per kl on HSD plus applicable taxes in this regard.

Regd. Office : G-9, Ali Yaver Jung Marg, Bandra (East) Mumbai - 400 051 (India) (महाराष्ट्र, बंदरा पूर्व, अली यवर जंग मार्ग - 400 051 (भारत))
बरेली - 243001 (उ.प्र.) / Bareilly - 243001 (U.P.)

श्रील कृष्ण धवन / Shree Krishna Dhanwan
वरिष्ठ प्रबंध (रिटेल सेल्स) / Sr. Manager (Retail Sales)
Indian Oil Corporation Limited (D.)
बरेली - 243001 (उ.प्र.) / Bareilly - 243001 (U.P.)

5. After completion of the facilities, you shall within a period of one month arrange to obtain Retail Selling License and other permits / permissions / licenses that may be necessary for commissioning and operating the dealership as may be required under any Central / State Govt / Municipal or Local Authorities which are currently in force.
6. The Corporation will not be held liable for any loss or damage on account of delay that maybe incurred in providing you the facilities mentioned above, whatever may be the cause of such failure or delay.
7. You will have to deposit an amount of Rs. 10,000.00 towards interest free Security Deposit. The amount will be forfeited in event of termination on account of adulteration/malpractice.
8. This letter is merely a Letter of Intent and is not to be construed as a firm offer of dealership to you. The dealership to you will, on your complying with the conditions spelt out herein above be confirmed / formalized by an appointment letter and followed by the signing of our Standard Dealership Agreement (a copy of which can be obtained from this office).
9. If already employed you will have to submit acceptance of resignation letter from your employer, prior to the issuance of Appointment Letter by us.
10. If we find that the progress being made by you towards the above is not to our satisfaction, this offer is liable to be withdrawn.
11. The LOI will stand automatically withdrawn and cancelled on the happening of any of the following events:
 - (a) If it is found that you have suppressed and / or misrepresented any material facts in your application submitted for award of subject dealership.
 - (b) If it is found that you are convicted for any criminal / economical offence involving moral turpitude.
12. You will not change the constitution/legal entity of Kisan Sewa Kendra dealership without prior written approval of the Corporation.
13. You will always abide by all requirements set forth by the corporation including those relating to quality, quantity, customer service & branding initiatives like XTRACARE as applicable from time to time.
14. In addition to petroleum products, the operation of Non fuel facilities or any other income generating schemes shall be carried out with prior permission from the Corporation and also you will abide by the model developed by IOC if any in this regard.
15. Should you require any further details / guidance, please get in touch with our office at the below mentioned address.

Bareilly Divisional Office
35-A, Civil Lines, Kamla Nehru Marg,
Bareilly (UP)-234001

Remarks -

Please acknowledge receipt of this letter.

शील कृष्ण धवन / Sheel Krishan Dhawan
वरिष्ठ प्रबंध (रिटेल सेल्स) / Sr. Manager (Retail Sales)
इंडियन ऑयल कॉर्पोरेशन लि. (एम. डी.)
Indian Oil Corporation Limited (M.D.)
35-ए, कमला नेहरू मार्ग/35-A, Kamla Nehru Marg
बरेली-243001 (उ.प्र.) / Bareilly-243001 (U.P.)

Thanking you,

Yours faithfully,

For Indian Oil Corporation Ltd.

(ATUL PRIYADARSHI)

Sr. Divisional Retail Sales Manager

ACKNOWLEDGEMENT

I hereby accept this Letter of Intent with all the terms and conditions stipulated therein.

Place :

Date :

Signature of Dealer Select