

Ref: - RE.LLANABAD

Date: - 03.11.2008

To,

Ms. SUNITA
D/O. Captain Hari Chand,
H.No.19, Gali No.10,
Devi Lal Nagar,
Gurgaon,
Haryana.



Dear Sir,

SUBJECT: MS/HSD Dealership at Location:-Village Kishanpura ,Ellanabad Distt.Sirsa ,State:-Haryana,Category: SC, Customer code : 157199.

This is with reference to our letter of intent issued to you vide Ref: - RT.NRO.UDYOG VIHAR(HAR) Dated:- 20.12.04 & P.AMM.UDYOG VIHAR NH8 Dated 15.02.07 and your acceptance of all the terms and conditions mentioned therein.

We have pleasure in offering you a MS/HSD dealership in respect of our retail outlet at **Location:- Village Kishanpura ,Ellanabad Distt.Sirsa ,State:-Haryana** With effect from 10.11.2008. We note that the dealership will be run as a proprietorship firm in the name and style of HARI KISHAN PETRO SEWA KENDRA (hereinafter called as Licensee) with the following as sole proprietor:-

Ms. Sunita,
D/o, Captain Hari Chand,
House No. 19, Gali No.10,
Devilal Nagar,
Haryana

We send herewith the Dispensing Pump and Selling License Agreement (hereinafter called the DPSL) along with the duplicate copy of this letter which may be signed by the sole proprietor/all partners/by the authorized representative of the Reg. Society/Corporate body and returned to us in token of your acceptance of our offer.

[Handwritten mark]

[Handwritten signature]

We, interalia, give below, for your guidance, some of the terms and conditions:

1. Subject to the terms and conditions in the DPSL, the agreement shall be deemed to have commenced with effect from 10.11.2008 and shall remain in force for a period of 15 years from that date and the Corporation at its sole discretion may, however, renew and/or extend the validity period of the agreement for such further period and on such terms as may be deemed fit by this Corporation. Notwithstanding anything contained in this clause, the appointment of the dealership can be terminated by us before the expiry of the period, as mentioned herein, of the extended period, as the case may be, in terms and conditions of the aforesaid enclosed DPSL.
2. **LICENSE FEE:** In terms of clause 2(A) of the DPSL, you will be charged for present, the following license fee :
 1. MS: Rs. 43 per kl
 2. HSD: Rs. 36 per kl
 This will be subject to revision as provided in the said clause of DPSL.
3. **PRICES:** The applicable billing price of the product(s) to you as on date is given below which will be subject to revision without notice at any time
 1. MS: Rs 49,601.21 per KL
 2. HSD: Rs.33,207.56 per KL
 3. (The above price is including taxes)
4. **TERMS OF PAYMENT:** Payment by Demand Draft drawn on any Scheduled Bank in favour of Bharat Petroleum Corporation Limited payable at Hisar/Panipat. The demand draft should cover full value of the supplies indented for and should be handed over to BPCI. Hisar/Panipat Depot along with the indent.
5. **SUPPLIES:** MS/HSD will be supplied in bulk tank lorries (owned / hired by the Corporation) against indents signed and submitted by you on BPCI. Hisar/Panipat or any other location as may be advised to you from time to time at Corporation's selling rate as quoted above.
6. **SELLING RATES:** Your selling rate to the public ex the above retail outlet shall be as on date Rs.50.87 per litre of MS and Rs 33.90 per litre of HSD, which will be subject to revision without notice at any time.
7. **LICENSES AND REGISTRATION:** **License** for retail sales of MS/HSD/Lubes/Greases and municipal license for storage of MS/HSD/Lubes/Greases – Please obtain the requisite licenses from the proper authorities and forward them to us at an early date for inspection. **Please also**

forward to us a copy of your sales tax registration certificate for sales of goods at the above retail outlet for our records.

8. **MANAGEMENT:** We expect you to manage the dealership efficiently and to our satisfaction and tap the full sales potential of the site. You and your representative should render courteous and satisfactory service to the motoring public.
9. The subject appointment will also be governed by all terms and conditions of DPSL agreement to be signed by you hereafter.

Please note that you cannot store or sell any other products from the Aforesaid retail outlet premises without taking our prior written permission.

Yours faithfully
For Bharat Petroleum Corporation LTD


TM (Retail) Rewari.

CC: GM.(Retail) North
CC: AMM - Haryana & Himachal
CC: GM (Retail) HQ

Received on 3rd Nov 2008