मार्केटिंग डिवीजन Marketing Division

इंडियन ऑयल कॉपेरिशन लिमिटेड Indian Oil Corporation Limited

बठिण्डा मण्डल कार्यालय, फूस मण्डी, मानसा रोड, बठिण्डा 151001 Bathinda Divisional Office, Phoos Mandi, Mansa Road, Bathinda-151001 Phone : 0164-2430071, Fax : 0164-2430037



LOI GENERAL: CATEGORY "B" TYPE ROS

By. Regd. Post

Ref: BDO/KSK/LOI/233

Date: 29.11.14

To

Smt. Deepinder Kaur W/o Sh. Harbhagwan Singh Opp. Bank of India, VPO Bhullar Distt. Muktsar (Punjab)-152031

Dear Madam,

Sub: Proposed MS/HSD Rural Retail Outlet Dealership at Location: "Between Km Stone 42 to Km Stone 45 on Bathinda – Muktsar Road", District Muktsar, State Punjab- Category: Open.

We refer to our advertisement dated 28.06.2014 and your application form No. 233/1 for the award of MS/HSD Retail Outlet dealership at the above location.

Please be informed that by this Letter of Intent, we propose to offer you a Retail outlet dealership of M/s Indian Oil Corporation Limited at the above location on the following terms & conditions:-

- 1. You have offered a suitable piece of land admeasuring 30 meters approx.(frontage) X 35 mtrs (depth) at Khasra no.152//2, 3/1,8/2 as indicated by you in the application for the development of the subject Retail Outlet. You have to make available this land within 2 months from the date of this letter failing which this offer is liable to be withdrawn. (For Group 1)
- 2. For making the land available as required above, you will ensure that the land arranged by you is either registered in your name or it should be leased to you for a minimum period of **20** years.
- 3. As and when advised by the Corporation, the site offered by you would be duly developed up to the road level by cutting/filling (as applicable), with good earth/murrum, layer-wise compacted as per standard engineering practices. You shall also construct necessary retaining wall and compound wall of 1.5 meters height, designed as per site conditions as per approval of Corporation as committed under Clause 12 (e) of affidavit submitted by you along with application. Kindly note that in case the site as offered by you for putting up the Retail Outlet is not developed as per the advice of the Corporation, this Letter Of Intent will be withdrawn without any further notice.

(D.K. ANDHRA)

Sinior Divisional Retail Sales (MD)

Jan Oil Corporation Limited (MD)

पंजीकृत कार्यालयः Divisional असिट्यावर जंग मार्ग, बान्द्रा (पूर्व) मूस्बई-400051 (भारत) Regd. Office क्**के**-७,४**१,००० Mansa** Road, Bandra (East) MUMBAI-400051 (India)

- 4. You will provide at the retail outlet infrastructural facilities like Driveway, Sales Office, Show room, Store, Toilet, Generator, Compressor, with room, electrical connection up to the sales building, Yard lighting, water connection / bore well and staff room as mentioned in the Brochure and after obtaining necessary clearances/approvals/licences as applicable in each case.
- 5. In addition, you will also provide the following basic facilities at your cost at the Retail Outlet premises:
 - a. Clean drinking water.
 - b. Free Air.
 - c. Clean toilet.
 - d. Telephone.
 - e. First aid kit with valid medicines.
 - f. Adequate illumination.
 - g. PUC facilities, wherever it is mandatory.
 - h. Other facilities as may be specified by the Corporation from time to time.
- Additional facilities (site specific) like Canopy, Service Station or any other facility as may be decided by M/s Indian Oil Corporation Limited from time to time would also be required to be developed by you.
- 7. M/s Indian Oil Corporation Limited will provide storage tanks and pumps and other facilities considered necessary at the Retail Outlets.
- 8. For the facilities that may be provided by the Corporation as aforesaid, we will recover from you license fee as may be decided by the Corporation and applicable to you from time to time. At present, the license fee recoverable is Rs. 18/- KL for MS and Rs. 16/- KL for HSD.
- The corporation will not be held liable for any loss or damage on account of delay that may be caused in providing you the facilities mentioned above whatever may be the cause of the failure or
- 10. You will ensure all financial and other arrangements for operating the retail outlet dealership.
 - In case it is found that the funds stated in the application for the purpose of setting up and operation of the dealership are not made available as and when required, this LOI can be withdrawn and you will have no claim/damages whatsoever against the Oil Company.
- 11. You shall not induct any partner(s) in case of individual (s) nor make any changes in the constitution of the partners as existing at the time of application, except your spouse as per terms and conditions of the M/s Indian Oil Corporation Limited, and shall give an undertaking to this effect.
- 12. It will always be a basic condition for the award of MS / HSD retail outlet dealership that you shall be paying attention towards day to day working of the dealership by personally managing the affairs of the dealership you will give us a written undertaking to this effect and shall not assign or part with the same to any other person (s).

Senior Divisional Retail Sales Manager Indian Oil Corporation Limited (MD)
Bathinda Divisional Office,
Phoos Mandi, Mansa Road,
Bathinda-151001 (Pb.)