



हिन्दुस्तान पेट्रोलियम कॉर्पोरेशन लिमिटेड

(भारत सरकार का उपक्रम) रजिस्टर्ड ऑफिस : 17, जमशेदजी टाटा रोड, मुम्बई 400 020

HINDUSTAN PETROLEUM CORPORATION LIMITED

(A GOVT. OF INDIA ENTERPRISES) REGISTERED OFFICE : 17, JAMSHEDJI TATA ROAD, MUMBAI 400 200

पानिपत एच.पी.सी.एल. कार्यालय : ई-22, औद्योगिक क्षेत्र, पुराना कोर्ट रोड, पानिपत-132103 फोन : 0180-2681325, 2681326, 2681327, टेलीफैक्स : 2681328
PANIPAT H.P.C.L. OFFICE : E-22, INDUSTRIAL AREA, OLD COURT ROAD, PANIPAT-132103, PHONE : 0180-2681325, 2681326, 2681327, TELEFAX : 2681328

(HPCL CIN NO. L23201MH1952GOI008858)

Letter of Intent

Ref : PRO/RB/OBC/DC/2018/470/55

Date : September 09, 2019

To

Sh. Gurdesb Kumar
S/o Sh. Dariya Singh
H.No. 150, Gov-Chhapar,
Sarsawan Dehat, Saharanpur,
Sarsawa, Uttar Pradesh,
District Saharanpur – 247232
Uttar Pradesh

Dear Sir,

Sub : Proposed MS/HSD Retail Outlet Dealership at Location: VILLAGE BADI MAZRA IN
YAMUNANAGAR WML, District: YAMUNANAGAR State: HARYANA- Category : OBC, Type - DC.

We refer to our advertisement dated 25 Nov. 2018 and your application form No. 15453954484326 for the award of MS/HSD Retail Outlet dealership at the above location and the subsequent Draw of lots held at DAYS HOTEL, OPPOSITE SECTOR – 25, HUDA PART-II, BYE PASS ROAD, PANIPAT on 03-July-2019 and hence you have been declared as selected vide our e-mail dated 04-July-2019.

Please be informed that by this Letter of Intent, we propose to offer you a Retail outlet dealership of Hindustan Petroleum Corporation Limited at the above location on the following terms & conditions :-

1. You have offered a suitable piece of land admeasuring 20 meters approx.(frontage) X 20 mtrs (depth) at Khasra No. 20//3/2, 20//4/1/2 as indicated by you in the application for the development of the subject Retail Outlet. You have to make available this land within 2 months from the date of this letter failing which this offer is liable to be withdrawn.
2. For making the land available as required above, you will ensure that the land arranged by you is either registered in your name or it should be leased to you for a minimum period of 19 years and 11 months.

9. The corporation will not be held liable for any loss or damage on account of delay that may be caused in providing you the facilities mentioned above whatever may be the cause of the failure or delay.

10. You will ensure all financial and other arrangements for operating the retail outlet dealership.

In case it is found that the funds stated in the application for the purpose of setting up and operation of the dealership are not made available as and when required, this LOI can be withdrawn and you will have no claim/damages whatsoever against the Oil company.

11. You shall not induct any partner(s) in case of individual (s) nor make any changes in the constitution of the partners as existing at the time of application without approval of the Company, except your spouse as per terms and conditions of the Hindustan Petroleum Corporation Limited.

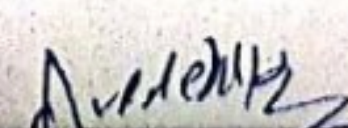
12. It will always be a basic condition for the award of MS / HSD retail outlet dealership that you shall be paying attention towards day to day working of the dealership by personally managing the affairs of the dealership you will give us a written undertaking to this effect and shall not assign or part with the same to any other person (s).

You will not be eligible for taking up any employment. If you are already employed you will have to resign from the employment and produce the letter of acceptance of resignation by the employer before the issuance of Letter of Appointment by the Oil Company.

13. You will deposit with us a Demand Draft for Rs 3.6 Lacs drawn on any scheduled bank in favour of Hindustan Petroleum Corporation Limited payable at Panipat towards security Deposit (after setting of the Initial Security Deposit amount) at the time of issuance of appointment letter after compliance of all the requirements of LOI. Kindly note that the Security deposit will not carry any interest and is refundable at the time of expiry of agreement between you and the Corporation. However, if such expiry of agreement is consequent to proven adulteration/malpractice at the dealership, this amount will be forfeited. Moreover, this Corporation reserves its right to adjust this amount towards any dues to it.

14. You will also remit an amount of Rs. 15 Lacs towards Non-refundable Fixed fee, by way of a Demand Draft for Rs 15 Lacs drawn on any scheduled bank in favour of Hindustan Petroleum Corporation Limited payable at Panipat Within 15 days of receipt of NOC.

15. You will be notified by the corporation, in writing, after the facilities mentioned above are made available and are ready for commissioning the dealership. Immediately on receipt of the above notice from the corporation, you shall obtain each and every license necessary for



operating your dealership as may be required under any central / state govt. / municipal or local authorities for the time being in force.

16. If we find that the progress made by you towards the above is not to our satisfaction, this offer is liable to be withdrawn.

17. Please note that you are required to fulfill the conditions with regard to inducting Spouse as Co-owner in the dealership before issuance of Letter of Appointment.

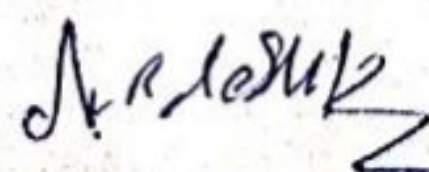
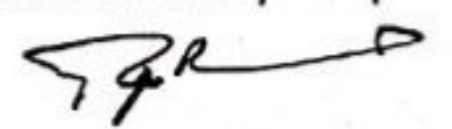
18. This letter of intent will stand automatically withdrawn and cancelled on the happening of any of the following events:-

- a) In case you or any of your family members (as defined under disqualification criteria of dealer selection guidelines) receive anytime or have received a letter of intent for any other "A/CC" site RO dealership or LPG distributorship from our company or any other oil marketing company either in your individual capacity or in partnership with any other individual(s).
- b) In case you or any of your family member gets inducted as partner or proprietor in "A/CC" site RO dealership or LPG distributorship of our company or any other oil marketing company.
- c) If it is found that you have suppressed and / or misrepresented any material facts in your application.
- d) In case you are found to be convicted for any criminal / economic offence involving moral turpitude.
- e) In the event of death if you are an individual/partner.

19. In case you are not able to provide the land / develop facilities within the specified time or fail to fulfill the terms & conditions of LOI, then LOI can be withdrawn. In such situations Initial Security Deposit (ISD) would be forfeited.

The Initial Security Deposit (ISD) would also be forfeited if you are unable to submit the total bidding amount within the stipulated time or withdraw for any reason, your selection would be treated as cancelled and LOI withdrawn.

The LOI would also be withdrawn and selection cancelled, if you are unable to submit the Non-refundable fixed fee within the stipulated time. In such situations Initial Security Deposit (ISD) would be forfeited.



20. You will not sell/lease/mortgage the said land to any third party without Hindustan Petroleum Corporation Limited permission in writing, so long as the agreement DPSL (Dealership Agreement) is valid and Hindustan Petroleum Corporation Limited facilities continue at the site.

21. In case of termination of / resignation from the dealership, within 3 months of disassociation from Hindustan Petroleum Corporation Limited, you will execute a lease or will sub lease the land together with structures thereon to the company if the company so desires, for a period not exceeding 30 years at normal yearly rental (excluding Municipal Taxes) which shall not be more than 10 % of the then prevailing market value of the land and the structures standing thereon.

22. This letter is merely a letter of intent and is not to be construed as a 'firm offer' of dealership to you. The dealership will be allotted to you on your complying with the terms and conditions spelt out herein above by issuance of appointment letter along with signing of our standard dealership agreement between you and us.

Should you require any further details / guidelines, please get in touch with our office at the address mentioned below:

HINDUSTAN PETROLEUM CORPORATION LTD

E-22, INDUSTRIAL AREA, OLD COURT ROAD,

HEMU CHOWK, PANIPAT-132103, HARYANA

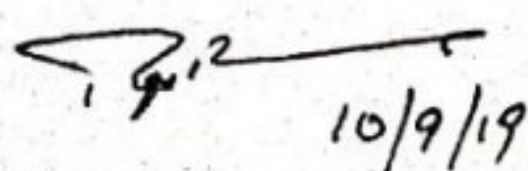
You have one time option to offer alternate land meeting all specifications in the advertised location/stretch within 90 days of this LOI provided you have not availed such opportunity of providing alternate land after FVC.

Please acknowledge receipt of this letter.

Thanking you,

Yours faithfully

For Hindustan Petroleum Corporation Limited


10/9/19
Rajiv Bansal

Ch. Regional Manager

DULY CONSTITUTED ATTORNEY.