

भारत पेट्रोलियम कॉर्पोरेशन लिमिटेड
भारत सरकार का उपक्रम
मथुरा क्षेत्र - रिटेल



BHARAT PETROLEUM CORPORATION LTD.
A Govt. of India Enterprise
Mathura Territory - Retail

Date: 10th September 2015

MTR.NRO.PIWARI TO PATHREKI

To,
Mrs. Neelam Gupta
W/o Sh. Satish Kumar Gupta
R/o Mohalla Mohan, Johara Bhora,
Kaun ki Gali, Kasganj
Distt KanshiRam Nagar, UP 207123

नीलम

Subject: Amendment to Letter of Intent MTR.NRO.PIWARI TO PATHREKI dated 19.12.2011

In reference to subject letter, please read Clause No. 1 and Clause No. 10 as below. This is to make the Letter as per our advertisement in Newspaper Amar Ujala – dated 15.10.2012 Page 12.

Clause No. 1: This would be same as mentioned in the subject letter, except the figure 1225 SQM (35m X 35m) to be read as 900 SQM (30mX30m), as also mentioned in the newspaper advertisement

Clause No. 10: This is to be read as:

You will be depositing with us a Demand Draft for Rs. 2.00 Lacs (Rs. Two Lacs) drawn on any scheduled bank in favor of M/s Bharat Petroleum Corporation Ltd., payable at Mathura towards Security Deposit at the time of issuance of appointment letter. However, the actual amount payable will be based on the trading area sales during the immediate previous financial year of the date of issue of Letter of Appointment (LOA), after you have complied with all the requirements of the LOI. Kindly note that this deposit will not carry any interest and is refundable at the time of expiry of agreement between you and the Corporation. However, if such expiry of agreement is consequent to proven adulteration/malpractice at the dealership, this amount will be forfeited. Moreover, this Corporation reserves its right to adjust this amount towards any dues to it.

Should you require any further details/guidelines, please get in touch with our office at the address mentioned below:

Territory Manager (Retail)
Bharat Petroleum Corporation Limited,
D-1, Road No 26, UPSIDC Industrial Area
P.O. Mathura Refinery Mathura

Please acknowledge receipt of this letter and return the same to us.
Sincerely,

FOR BHARAT PETROLEUM CORPORATION LIMITED

Maheesh Kumar
Territory Manager (Retail) Mathura

Maheesh Kumar
प्रादेशिक प्रबंधक (रिटेल) मथुरा

डो-1, इंडस्ट्रियल एरिया, साइट-बी, पोस्ट-मथुरा रिफाइनरी, मथुरा-281 005 (उ.प्र.) दूरभाष : 0565-2480007, 2480070, 2480088, 2480529 फैक्स : 91-0565-2480208
रजिस्टर्ड ऑफिस : भारत भवन, 4-6, करीमभाय रोड, बैलार्ड एस्टेट, पोस्ट बॉक्स सं० 688, मम्बई - 400 001
साइट-बी, पी.ओ. रिफाइनरी, मथुरा-281 005
D-1, U.P.S.I.D.C., Industrial Area, Site 'B', P.O. Mathura Refinery, Mathura-281005 (U.P.) Tel. : 0565-2480007, 2480070, 2480088, 2480529 Fax : 91-565-2480208
Registered Office : Bharat Bhawan, 4 & 6, Currimbhoy Road, Ballard Estate, P.B. No. 688, Mumbai - 400 001

भारत पेट्रोलियम कॉर्पोरेशन लिमिटेड

भारत सरकार का उपक्रम
मथुरा क्षेत्र-रिटेल



BHARAT PETROLEUM CORPORATION LTD.

A Govt. of India Enterprise

Mathura Territory - Retail

MTR.NRO.PIWARI TO PATHREKI

19th December' 2011

To,

Mrs. Neelam Gupta
W/o Sh. Satish Chand Gupta
R/o Mohalla Mohan, Johara Bhora,
Kuan ki gali, Kasganj
Distt. Kanshiram Nagar, U.P. 207123



Madam,

SUB : PROPOSED MS / HSD RETAIL OUTLET DEALERSHIP AT RHS FROM PIWARI TO PATHREKI ON SH- 33, DISTT. KANSHIRAM NAGAR (U.P.) CATEGORY- OPEN (W), BPCL MKTG. PLAN

We refer to your application against our advt. dtd. 15.10.2010 for the award of MS/HSD Retail Outlet dealership at the above location and the subsequent interview held at Territory Office, D-1, road no. 26, UPSIDC industrial Area, site- B, PO Mathura Refinery, Mathura U.P. on 25.08.2011

Please be informed that by this Letter of Intent, we propose to offer you a Retail Outlet dealership at RHS FROM PIWARI TO PATHREKI ON SH- 33, DISTT. KANSHIRAM NAGAR (U.P.) on the following terms and conditions :-

- 1) You have stated in your application form/ during interview you are willing to transfer the land admeasuring 1225 SQM. (35M X 35M) on ownership/ long lease to BPCL at the rate acceptable to BPCL. Accordingly you will make available a suitable plot of land as indicated by you within a period of 2 (Two) months from the date of this letter after getting clearance from us in writing for a particular plot of land. You are required to transfer the land on ownership/ long lease for a minimum period of 29 years and 11 month Years with one renewal option for next 29 years and 11 month years under such terms and conditions as may be agreed upon between you and BPCL. In case you fail to make available the suitable land within 2 months, this offer is liable to be withdrawn. However there is no commitment from BPCL for taking the said land from you.
- 2) BPCL will develop the retail out let at the above location on the said site to be taken on lease by BPCL with appropriate structures, storage tanks and pumps.
- 3) For the facilities that may be provided by the Corporation as aforesaid, we will recover from you license fee as may be decided by the Corporation and applicable to you from time to time. At present, the license fee recoverable is Rs.47/- per KL for MS and Rs.40/- per KL for HSD.
- 4) The Corporation will not be held liable for any loss or damage on account of delay that may be caused in providing you the facilities mentioned above, whatever may be the cause of such failure or delay

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Naresh Kumar Contd..2..
प्रादेशिक प्रबंधक (रिटेल) मथुरा
भारत पेट्रोलियम कॉर्पोरेशन लिमिटेड

डी-1, इंडस्ट्रियल एरिया साइट-बी, पोस्ट-मथुरा रिफाइनरी, मथुरा - 281 005 (उ.प्र.) दूरभाष: 0565-2480007, 2480070, 2480008, 2480529 फैक्स: 91-565-2480208
रजिस्टर्ड ऑफिस: भारत भवन, 4 - 6 करीमभाय रोड, बैलार्ड एस्टेट, पोस्ट-बॉम्बे सी. 688 मुंबई - 400 001

D-1, U.P.S.I.D.C., Industrial Area Site 'B' P.O. Mathura Refinery, Mathura- 281 005 (U.P.) Tel : 0565-2480007, 2480070, 2480008, 2480529 Fax : 91-565-2480208
Registered Office : Bharat Bhawan, 4 & 6, Currimbhoy Road, Ballard Estate P.B. No. 688, Mumbai - 400 001

- 5) You will provide at the Retail Outlet the following basic facilities at your cost in consultation with us :
- h) Clean Drinking Water
 - i) Free Air
 - j) Clean Toilet
 - k) Telephone
 - l) First Aid Kit with Medicines
 - m) Adequate illumination
 - n) PUC facilities, wherever it is mandatory.
- 6) You will procure all financial and other arrangements for operating the Retail Outlet dealership.
- 7) You shall not induct any partner(s) in case of individual(s), nor make any changes in the constitution of the partners as existing at the time of application and shall give an undertaking to this effect.
- 8) It will always be a basic condition for the award of MS/HSD Retail Outlet dealership that you shall operate the Dealership personally full time and you will give us a written undertaking to this effect and shall not assign or part with the same to any other person(s).
- 9) As agreed, you will be initiating necessary action towards enabling registration of site where the Retail Outlet planned. You will also assist us in getting the requisite NOC from appropriate Authorities within one month of handing over of necessary documents.
- 10) You will be depositing with us a Demand Draft for Rs 3.00 Lacs (Rs. Three Lacs) drawn on any scheduled bank in favor of **M/s. Bharat Petroleum Corporation Ltd., payable at Mathura** towards Security Deposit at the time of issuance of appointment letter after you have complied with all the requirements of the LOI. Kindly note that this deposit will not carry any interest and is refundable at the time of expiry of agreement between you and the Corporation. However, if such expiry of agreement is consequent to proven adulteration / malpractice at the dealership, this amount will be forfeited. Moreover, this Corporation reserves its right to adjust this amount towards any dues to it.
- 11) You will be notified by the corporation, in writing, after the facilities mentioned above are made available and are ready for commissioning the dealership. Immediately on receipt of the above notice from the Corporation, you shall, within a period of two months, comply with the following requirements and produce proof thereof to our satisfaction.
- a) You have obtained each and every license necessary for operating your Dealership as may be required under any Central / State Govt / Municipal or Local Authorities for the time being in force and

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Naresh Kumar

प्रादेशिक प्रबंधक (रिटेल) मथुरा
भारत पेट्रोलियम कॉर्पोरेशन लिमिटेड
प्लॉट डी-1, रोड नं 26, इंडस्ट्रियल एरिया,
साइट-बी, पो: रिफाइनरी, मथुरा-281005

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- b) You have resigned from your employment if you are employed and obtained the Letter of Acceptance from your employers.
- c) You will shift your residence to the subject location in order to effectively operate the outlet, and give a written undertaking to this effect.

Please note that your failure to comply with the requirements mentioned above will entitle the Corporation to withdraw this Letter of Intent without making any further reference to you, purely at your own risk.

- 12) This Letter of Intent will stand automatically withdrawn and cancelled on the happening of any of the following events :-
- a) In case you or your close relatives i.e. spouse, unmarried son(s) and unmarried daughter(s) and in case you are unmarried, if you or our father, mother, unmarried brother(s) and unmarried sister(s) receive anytime or have received a letter of intent for any other dealership or distributorship from our company or any other oil company either in your/their individual capacity or in partnership with any other individual(s).
 - b) If it is found that you have suppressed and / or misrepresented any material facts in your application.
 - c) In the event of death if you are an individual/partner.
- 13) This letter is merely a letter of intent and is not to be construed as a 'firm offer' of dealership to you. The dealership will, on your complying with the terms and conditions spelt out herein above be confirmed / formalized by an appointment letter, followed by signing of both you and us of our standard dealership agreement.
- 14) Kindly note that in case the site as agreed upon by you for leasing to BPCL for putting up the Retail Outlet is not leased within two months from the date of this letter this letter of Intent will be withdrawn without any further notice.
- 15) Also please note that this LOI is subject to NOC from District Authorities and DLA Approval from our Legal Department on the offered site.

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Mahesh Kumar

प्रादेशिक प्रबंधक (रिटेल) मथुरा
भारत पेट्रोलियम कॉर्पोरेशन लिमिटेड
प्लॉट डी-1, रोड नं 26, इंडस्ट्रियल एरिया,
साइट-बी, पो. रिफाइनरी, मथुरा-281005

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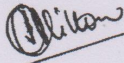
Should you require any further details / guidelines, please get in touch with our office at the address mentioned below :

Territory Manager (Retail)
Bharat Petroleum Corporation Limited,
D-1, road No. 26, UPSIDC industrial Area
P.O. Mathura refinery Mathura

Please acknowledge receipt of this letter and return the same to us.

Thanking you,

Yours faithfully,
For Bharat Petroleum Corporation Ltd.



TERRITORY MANAGER (RETAIL) MATHURA



प्रादेशिक प्रबंधक (रिटेल) मथुरा
भारत पेट्रोलियम कॉर्पोरेशन लिमिटेड
प्लॉट डी-1, रोड नं 26, इंडस्ट्रियल एरिया,
साइट-बी, पो. रिफाइनरी, मथुरा-281005