



Ref: HSRT.NRO (Sonepat Kharkhoda road on SH20)

Date : 22<sup>nd</sup> Dec, 2012

To,

Sh Anil Kumar Dahiya  
S/o Shri Ram Phal,  
H no D-11 (A), Prem Nagar  
Atlas road,  
Sonepat-131001(Haryana)



Sub : Proposed MS/HSD Retail Outlet Dealership at Sonepat Kharkhoda Road on SH20 (Between 19 to 23 km stone), Revenue District Sonepat, State Haryana, Category: Open, BPC Marketing Plan

Dear Sir,

We refer to your application dated 07.11.2011 for the award of MS/HSD Retail Outlet dealership at the above location and the subsequent interview held at BPCL Panipat office on 16.08.2012 .

Please be informed that by this letter of intent, we propose to offer you a Retail outlet dealership at location Sonepat Kharkhoda road on SH20 (Between 19 to 23 km stone) Distt. Sonepat, State Haryana, on the following terms & Conditions :-

1. You will arrange a suitable plot of land located at Sonepat Kharkhoda road on SH20 (Between 19 to 23 km stone) for the development of the Retail Outlet within 2 months from the date of this letter.
2. BPCL will develop the retail outlet at the above location on the said site to be taken on lease by BPCL with appropriate structures, storage tanks and pumps.
3. For the facilities that may be provided by the Corporation as aforesaid, we will recover from you license fee as may be decided by the Corporation and applicable to you from time to time. At present, the license fee recoverable is Rs. 48/- KL for MS and Rs. 41/- KL for HSD.

**Full title of the Project :** Diversion of 0.01033 hectare forest land for construction of approach Road for Setup of a new Retail outlet of Bharat Petroleum Corporation Limited along the Sonepat Kharkhoda Road, SH-20, Village Anandpur, Near Km Stone No. 22, Tehsil Kharkhoda, District Sonepat, Haryana.

**File Number :**

**Date of Proposal :**

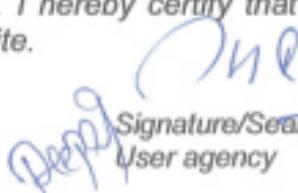
**CHECKLIST SERIAL NUMBER -34 (H)**

**CERTIFICATE BY THE USER AGENCY TO THE EFFECT THAT NO LPG GAS GO DOWN IS LOCATED NEAR THE PROPOSED SITE DULY COUNTERSIGNED BY DFO**

*This is to certify that I, Territory Manager (Retail), Bharat Petroleum Corporation Limited, Hisar Retail Territory, on behalf of Bharat Petroleum Corporation Limited have applied for diversion of 0.01033 hectare forest land for construction of approach Road for Setup of a new Retail outlet of Bharat Petroleum Corporation Limited along the Sonepat Kharkhoda Road, SH-20, Village Anandpur, Near Km Stone No. 22, Tehsil Kharkhoda, District Sonepat, Haryana. I hereby certify that there is no LPG Gas Go-down located near the said proposed site.*

Place:- Hisar

Date:-

  
Signature/Seal  
User agency

प्राप्तिकां प्रबन्धक (रिटेल)  
भारत पेट्रोलियम कार्पोरेशन लिं.  
हिसार (हरियाणा)

*Countersigned by:-*

*Divisional Forest Officer,  
Sonepat Forest Division, Sonepat  
Office Seal.....*

**Full title of the Project :** Diversion of 0.01033 hectare forest land for construction of approach Road for Setup of a new Retail outlet of Bharat Petroleum Corporation Limited along the Sonepat Kharkhoda Road, SH-20, Village Anandpur, Near Km Stone No. 22, Tehsil Kharkhoda, District Sonepat, Haryana.

**File Number :**

**Date of Proposal :**

**CHECKLIST SERIAL NUMBER -34 (G)**

**CERTIFICATE BY THE USER AGENCY TO THE EFFECT THAT NO HIGH TENSION LINE IS PASSING ABOVE THE PROPOSED SITE DULY COUNTERSIGNED BY DFO**

*This is to certify that I, Territory Manager (Retail), Bharat Petroleum Corporation Limited, Hisar Retail Territory, on behalf of Bharat Petroleum Corporation Limited have applied for diversion of 0.01033 hectare forest land for construction of approach Road for Setup of a new Retail outlet of Bharat Petroleum Corporation Limited along the Sonepat Kharkhoda Road, SH-20, Village Anandpur, Near Km Stone No. 22, Tehsil Kharkhoda, District Sonepat, Haryana. I hereby certify that there is no high tension line passing above the said proposed site.*

Place:- Hisar  
Date:-

 Signature/Seal  
User agency

प्रादेशिक प्रबन्धक (रिटेल)  
भारत पेट्रोलियम कार्पोरेशन लि०  
हिसार (हरियाणा)

*Countersigned by:-*

*Divisional Forest Officer,  
Sonepat Forest Division, Sonepat  
Office Seal.....*

**Full title of the Project :** Diversion of 0.01033 hectare forest land for construction of approach Road for Setup of a new Retail outlet of Bharat Petroleum Corporation Limited along the Sonepat Kharkhoda Road, SH-20, Village Anandpur, Near Km Stone No. 22, Tehsil Kharkhoda, District Sonepat, Haryana.

**File Number :**

**Date of Proposal :**

**CHECKLIST SERIAL NUMBER -13 (A)**

**UNDERTAKING FOR PAYMENT OF NET PRESENT VALUE OF THE FOREST AREA**

*This is to certify that I, Territory Manager (Retail), Bharat Petroleum Corporation Limited, Hisar Retail Territory, on behalf of Bharat Petroleum Corporation Limited have applied for diversion of 0.01033 hectare forest land for construction of approach Road for Setup of a new Retail outlet of Bharat Petroleum Corporation Limited along the Sonepat Kharkhoda Road, SH-20, Village Anandpur, Near Km Stone No. 22, Tehsil Kharkhoda, District Sonepat, Haryana. I hereby undertake to pay the additional net present value (NPV) for the above forest land, if so determined, as per final decision of the Hon'ble Supreme Court of India.*

Place:- Hisar  
Date:-

  
Signature/Seal  
User agency

प्रादेशिक प्रबन्धक (रिटेल)  
भारत पेट्रोलियम कार्पोरेशन लिं.  
हिसार (हरियाणा)

**Countersigned by:-**

Divisional Forest Officer,  
Sonepat Forest Division, Sonepat  
Office Seal.....

16. Should you require any further details/guidelines, please get in touch with our office at the address mentioned below :

Territory Manager (Retail), Hisar  
Bharat Petroleum Corporation Limited.,  
Near Railway station,  
Hisar-125001 (Haryana)

Please acknowledge receipt of this letter.

Thanking you,

Yours faithfully,  
For Bharat Petroleum Corporation Limited.



Qurw  
Territory Manager (Retail)- Hisar .

11. You will be, notified by the corporation, in writing, after the facilities mentioned above are made available and are ready for commissioning the dealership. Immediately on receipt of the above notice from the corporation, you shall, within a period of two months, comply with the following requirements and produce proof thereof to our satisfaction.

- a. You have obtained each and every license necessary for operating your dealership as may be required under any central / state govt. / municipal or local authorities for the time being in force; and
- b. You have resigned from your employment if you are employed, and obtained the letter of acceptance from your employers.

Please note that your failure to comply with the requirements mentioned above will entitle the Corporation to withdraw this letter of intent without making any further reference to you, purely at your own risk.

12. This letter of intent will stand automatically withdrawn and cancelled on the happening of any of the following events:

- a. In case you or your close relatives like spouse, unmarried son(s) and unmarried daughter(s) receive any time or have received a letter of intent for any other dealership or distributorship from our company or any other oil company either in your individual capacity or in partnership with any other individual(s).
- b. If it is found that you have suppressed and / or misrepresented any material facts in your application.
- c. In the event of death if you are an individual/partner.

13. This letter is merely a letter of intent and is not to be construed as a 'firm offer' of dealership to you. The dealership will, on your complying with the terms and conditions spelt out herein above be confirmed / formalized by an appointment letter, followed by signing of both you and us of our standard dealership agreement.

14. Kindly note that in case the site as agreed upon by you for leasing to BPCL for putting up the Retail Outlet is not leased within 2 months from the date of this letter, this Letter of Intent will be withdrawn without any further notice.

A handwritten signature in blue ink, appearing to read "Q N Wm". A blue "X" is drawn through the signature.

4. The corporation will not be held liable for any loss or damage on account of delay that may be caused in providing you the facilities mentioned above whatever may be the cause of the failure or delay.
1. You will provide at the retail outlet following basic facilities at your cost in consultation with us.
  - a. Clean drinking water
  - b. Free Air
  - c. Clean toilet
  - d. Telephone.
  - e. First aid with medicines.
  - f. Adequate illumination.
  - g. PUC facilities, wherever it is mandatory.
6. You will procure all financial and other arrangements for operating the retail outlet dealership.
7. You shall not induct any partner(s) in case of individual (s) nor make any changes in the constitution of the partners, as existing at the time of application and shall give an undertaking to this effect.
8. It will always be a basic condition for the award of MS/HSD retail outlet dealership that you shall operate the dealership personally full time and you will give us a written undertaking to this effect and shall not assign or part with the same to any other person(s).
9. As agreed, you will be initiating necessary action towards enabling registration of site where the Retail outlet planned. You will also assist us in getting the requisite NOC from appropriate Authorities within one month of handing over of necessary documents.
10. You will be depositing with us a Demand Draft for Rs. 3.00 lacs drawn on any scheduled bank in favour of M/s. Bharat Petroleum Corporation Ltd., Payable at Hisar towards security Deposit at the time of issuance of appointment letter after you have complied with all the requirements of the LOI. Kindly note that this deposit will not carry any interest and is refundable at the time of expiry of the agreement between you and the Corporation. However, if such expiry of agreement is consequent to proven adulteration/malpractice at the dealership, this amount will be forfeited. Moreover, this Corporation reserves its right to adjust this amount towards any dues to it.

*On/Off*

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