



IndianOil
A Maharatna
Company

विपणन प्रभाग
Marketing Division

इंडियन ऑयल कॉर्पोरेशन लिमिटेड
गुडगांव मण्डलीय कार्यालय
83, इंस्टीट्यूशनल एरिया,
सेक्टर-18, गुडगांव-122 001 (हरियाणा)

Indian Oil Corporation Limited
GURGAON DIVISIONAL OFFICE
83, Institutional Area, Sector-18,
Gurgaon - 122 001 (Haryana) India
Ph : +91-124-2340313
Fax : +91-124-2342251

Ref. No.: GDO/NRO/134
Date: 20.08.2018

To

The Deputy Commissioner,
Nuh, Haryana

Sub: NOC for Proposed Retail Outlet at Village Jaisinghpur Distt Nuh, Haryana

Sir/Madam,

Indian Oil Corporation Limited is wishing to establish a Retail Outlet (KSK) at location Village Jaisinghpur Distt Nuh, Haryana in Khewat no. 505/565, Mustkil no. 61, Kila no. 2/2, 8/2, 9/1, 12/2, 13/1, 18/2.

Letter Ref. no. 2012/IN003493/HR./000283/1103/00089 dated 13.01.2013 for location Village Alampur Distt Faridabad under Defence (W) category was issued to Smt Jarina Begum. However, as per Govt. directives, LOI holder was dvised to offer land vide letter dated 03.07.2014, 14.07.2014, 07.04.2015, 20.07.2016 & 21.05.2018 to arrange suitable site anywhere in the country. Smt Jarinda Begum has offered a land at location Village Jaisinghpur Distt Nuh, Haryana

We request you to kindly grant us NOC for putting up a Retail Outlet as proposed. The 9 sets of the drawing drafted for the proposed Retail Outlet are enclosed for kind perusal.

We shall be grateful for an early approval in this regard.

Thanking you,

For Indian Oil Corporation Limited,

For Deputy General Manager (R&D) GDO
मुख्य प्रबंधक (र.र.) / Chief Mgr. (R.&D.)
इंडियन ऑयल कॉर्पोरेशन लिमिटेड
INDIAN OIL CORPORATION LIMITED
गुडगांव मण्डलीय कार्यालय
GURGAON DIVISIONAL OFFICE
83, इंस्टीट्यूशनल एरिया
83, INSTITUTIONAL AREA
सेक्टर 18, गुडगांव-122015
SECTOR-18, GURGAON-122018

रजि. कार्यालय : जी-9, अली यावर जंग मार्ग, बान्द्रा (पूर्व), मुम्बई-400 051
RGED. OFFICE : G-9, ALI YAVAR JUNG MARG, BANDRA (EAST) MUMBAI-400 051 (INDIA)

विपणन प्रभाग
Marketing Division

LOI Ref No. 2012/IN003493/HR./000283/1103/00089

Date 13.03.2013

Smt. Jarina Begum
W/o Late Asgar Ali
C/o Kamruddin Tanwar
Village Dhauj, P.O. Dhauj
Faridabad-121004

Dear Sir/Madam,

Sub : Letter of Intent for proposed A Site Kisan Seva Kendra (KSK - Corpus Fund) dealership at VILLAGE ALAMPUR District FARIDABAD State Haryana under Defence(Women) category.

We refer to your application for award of Kisan Sewa Kendra dealership and subsequent interview held on 21.10.2011. It is intended to offer you the A Site Kisan Sewa Kendra dealership of Indian Oil Corporation Ltd on the following terms & conditions:

1. To enable you to operate the above said dealership, we will develop the said **Kisan Seva Kendra at VILLAGE ALAMPUR** and provide the same to you with sales room, storage tank, pumps and air facility etc. for operating the dealership.
2. For the facilities that may be provided by the Corporation as aforesaid, we will recover from you license fee as may be decided by the Corporation and applicable from time to time.
 - i) At present, up to a combined sales volume (MS+HSD) of less than 600 kl in a financial year, the license fee recovery shall be Nil.
 - ii) On achieving combined sales volume(MS+HSD) of 600 kl or more in a financial year, license fee shall be recovered from the first month of the next financial year. At present, the license fee recoverable is Rs. 43 per kl on MS and Rs. 36 per kl on HSD plus applicable taxes in this regard.
 - iii) After commencement of license fee recovery, even if the sales volume drops below the minimum combined sales volume(MS+HSD) of 600KLPA, the recovery shall continue as per ii) above.
3. The Corporation will not be held liable for any loss or damage on account of delay that may occur in providing you the facilities mentioned above, whatever may be the cause of such failure or delay.
4. After completion of facilities required for commissioning of **Kisan Seva Kendra**, you shall immediately make all financial and other arrangements and within a period of one month obtain Retail Selling License and other permits / permissions / Govt. / Municipal or Local Authorities for the time being in force.
5. This letter is merely a Letter of Intent and is not to be construed as a firm offer of dealership to you. The dealership to you will, on your complying with the conditions spelt out herein above be confirmed / formalized by an Appointment Letter and followed by the signing of the Standard Dealership Agreement(a copy of which can be obtained from this office).

Contd.. 2

6. If already employed you will have to submit acceptance of resignation letter from your employer, prior to the issuance of Appointment Letter by us.
7. If we find that the progress being made by you towards the above is not to our satisfaction, this offer is liable to be withdrawn.
8. Applicable for Corpus Fund Category Only.
 - (a) Working Capital, as may be determined by this Corporation at its sole discretion, to be utilized only for the purpose of taking delivery of MS / HSD from this Corporation to maintain supply.
 - (b) The above Working Capital will carry an interest @ 11% payable monthly from the date of disbursement of the Working Capital by the Corporation.
 - (c) The aforesaid Working Capital with interest will be repayable by you in 100 equal monthly installments, commencing from the 13th month of commissioning of dealership.
9. The LOI will stand automatically withdrawn and cancelled on the happening of any of the following events:
 - (a) If it is found that you have suppressed and / or misrepresented any material facts in your application submitted for award of subject dealership.
 - (b) If it is found that you are convicted for any criminal / economical offence involving moral turpitude.
10. You will not change the constitution/legal entity of Kisan Sewa Kendra dealership without prior written approval of the Corporation.
11. You will always abide by all requirements set forth by the corporation including those relating to quality, quantity, customer service & branding initiatives like XTRACARE as applicable from time to time.
12. In addition to petroleum products, the operation of Non fuel facilities or any other income generating activities at Kisan Sewa Kendra shall be the prerogative of the Corporation and you will abide by the model developed for the said purpose.
13. Should you require any further details / guidance, please get in touch with our office at the under mentioned address.

Gurgaon Divisional Office
83, Institutional Area, Sec 18
Gurgaon

Remarks -

Please acknowledge receipt of this letter.

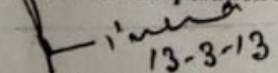


जरीना

ACKNOWLEDGEMENT

Thanking you,

Yours faithfully,
For Indian Oil Corporation Ltd.


13-3-13
(R K Sinha)
Chief Divisional Retail Sales Manager

I hereby accept this Letter of Intent with all the terms and conditions stipulated therein.

Place :

Date :

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Signature of Dealer Select

13/3/13